THE MACHINE VOOL COMPANY

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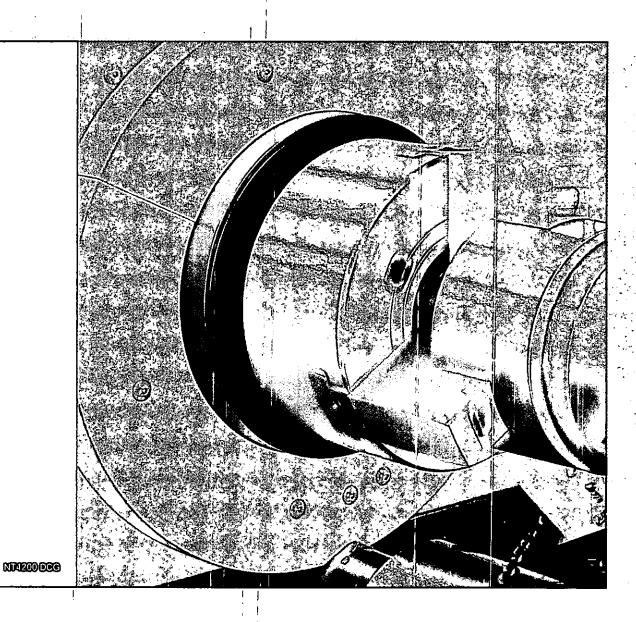
ANNUAL BEPORT 2005

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Surving to be

# Striving to become GLOBAL ONE



#### > Note concerning statements about the future, etc.

This material contains earnings estimates, plans, policies, business strategies, targets, forecasts, and perceptions and judgments about matters of fact concerning the staure of Mori Selki and the Mori Selki droup, its predictions, expectations, assumptions, plans, perceptions and judgments are based on information available to Mori Selki at the lime of writing. For this reason, there is a possibility that actual results may differ significantly from these forecasts. There are various risks or factors, such as facts which are not included here, or premises which may be objectively insecurate, which may prevent these predictions from coming true. Among these, we are able to identify the major assumptions which we are currently making as listed below. (Please note, however, that the risks and factors are not invited to these.)

(1) The economic conditions in key markets (Japan, the Americas, Europe, Asia, etc.) (2) Sudden fluctuations in demand for investment in plant and equipment (3) Significant changes in the exchange rate against the year of the U.S. dollar, the Euro, etc. (4) Significant changes in the cost of natural resources or raw materials (5) Future trends in Japan's relationships with the U.S.A. and with China (6) Changes in the international situation resulting from increased risk of terrorism, etc. (7) Damage from natural disasters such as humicanes, eathquakes, etc.

Mori Seiki has produced more than 150,000 machine tools since its founding in 1948. We have achieved steady growth as a leading company in the machine tool industry, while supporting manufacturing by customers throughout the world. It is no exaggeration to describe the road that Mori Seiki has walked thus far as one of consistent revolution and challenge. We employ a business process aiming for cutting edge and creative technological development, customer-based service support and total quality. Not stopping at existing methods and industry schemes, we have consistently set high standards, and have generated numerous innovations. Our next goal is to be the "Global One" machine tool manufacturer. To achieve this goal, we are creating a stable business model that is not contingent on the business environment. We are also releasing new products such as the next generation integrated mill turn center "NT Series," and Driven at the Center of Gravity (DCGTM), which are the fruits of numerous innovations at Mori Seiki, delivering new value for machine tools. As a general machine tool manufacturer, Mori Selid will continue to support the starting point and future of manufacturing. Watch us as we strive towards our next challenge of becoming "Global One."



#### Mission Statement

As a global corporation continually striving to be the world's largest and most respected international manufacturer of lathes machining centers multi-axis turning centers and grinders we will:

Enable our customers to maximize their advantages and excel to

catelle our dustimes to maximize tuell developes and excell in their respective markets by confining the provide innovative, accurate, and trouble-free markines decompetitive prices; increase our customers' productivity and efficiency throughour latest developments intechnology as manifested by our freeze singly accurate and progressive manufacturing capabilities. Support our customers with our knowledgeable and responsive sales, applications, and service personnel.

#### As befits a worldwide corporation, we will:

Foster a fair and open corporate culture, utilizing appropriate management initiatives:

Emphasize company wide communication with the recognition of gamestand entire last interest entered efforts;

Respect each other's opinions and continually develop through Mendlycompatitionin energetic and chearful workplaces.

As profitability is a goal of all healthy business organizations and in keeping with the true nature of the machine tool industry, we Wilk

Work to increase the value of our company, the investment of all share holders knowledgeable of the true nature of the machine tool industry and the prosperity of our suppliers:

Always remember that the origing of our products and services is an integral factor of the prosperity and perceluity of the corporation; Generate suitable profits to ensure the cash flow necessary to for the healthy operation of our corporation, research and development, oloyee training and development, a maintenance of sale and efficien manufacturing facilities.

As an industry leader and responsible corporate citizen, we will:

Contribute our lair share to our local community and society; Conserve environmental resources at all times to preserve the global

Incorporate the highest standard of ethics while still encouraging an aggressive approach to our business activities.

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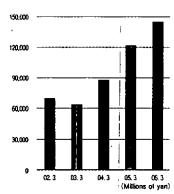
# Consolidated Financial Highlights I

### > Years ended March 31, 2006 and 2005

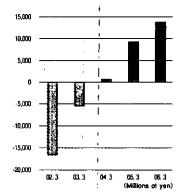
		Million	of yen	Thousands of U.S. dollars
	20	06	2005	2006
For the year:		10 海底		
Net sales	¥145,3	140 🎎	¥122,166	\$1,237,147
Net income		02-	9,381	117,484
Per share (Yen and U.S. dollars)		<b>344</b>		かりを対象と対
Net income:		1		
Basic	: Y 透射	53.62	¥ 104.94	\$1.51
Diluted +	I Same	50.31	_	, 41.28 · . ·
Net assets		64.32	1,094.25	から学りか、10.76~11
Cash dividends	)	40.00	20.00	~ ≪\$0.34
At the year end:				WAR TERING
Total assets	¥162,7	79	¥135,631	\$1,385,589
Shareholders' equity	116,3	47.4	96,443	990,356

The accompanying U.S. dollar amounts have been translated from yen, solely for convenience, as a matter of arithmetic computation only,

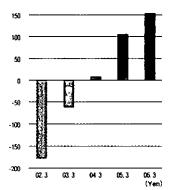




#### > Net income (loss)



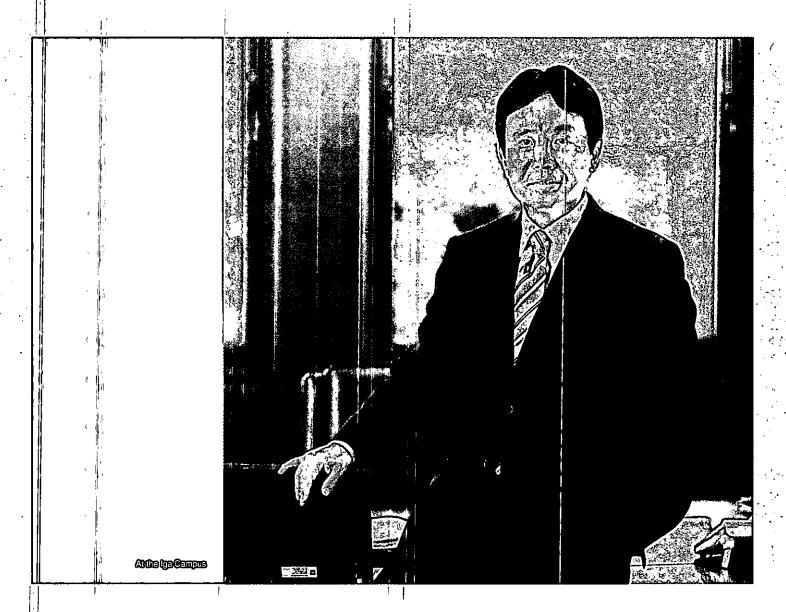
#### > Net income (loss) per share



# Results Summary

[Net sales ]	145.3 billion yen, a 19.0% increase from the previous fiscal year	
[ Operating income ]	16.3 billion yen, a 54.9% increase from the previous fiscal year	
[ Net income]	13.8 billion yen, a 47.1% increase from the previous fiscal year	
[ Return on equity ]	13.0%, a 2.8% increase from the previous fiscal year	
[ Net income per share ]	153.62 yen, a 46.4% increase from the previous fiscal year	
[ Cash dividends per share ]	An increase of 20 yen from the previous fiscal year, from 20 yen to 40 yen	
[ Total assets ]	162.8 billion yen, a 20.0% increase from the previous fiscal year	
[ Shareholders' equity ]	116.3 billion yen, a 20.6% increase from the previous fiscal year	

and served = 0 ?



# Message from the President

#### To the Shareholders

Thank you very much for your continued support of Mori Seiki.

We are pleased to present the 58th Annual Report (from April 1, 2005 to March 31, 2006) of the Mori Seiki Group.

The Mori Seiki Group is promoting our medium-term management plan, Mori-568PLAN for the three-year period from FY 2005 to FY 2007. The Mori-568PLAN has a its basic policy to make the 10 best companies in each industry our major customers, and to become Global One in the machine tool industry, and commits us to three business targets: "Mori 5: Attain a 5% share of the world market," "Mori-6: Achieve a consolidated cost of sales ratio of 60%" and "Mori-8: Establish a system that produces a minimum of 800 machines per month." The first year of the Mori-568PLAN progressed satisfactorily, but part of the reason for that was the favorable order environment and the advantage of the weak yen. In future, we plan to do everything in our power to strengthen our corporate structure, so that we will still be able to achieve our management targets even if there is a bad order environment or a high yen exchange rate.

Also, as the Mori Seiki Group expands, we believe that it is urgent that we build strong management structures. Specifically, we must develop internal control systems in response to the Financial Instruments and Exchange Law (Japan's equivalent of the Sarbanes-Oxley Act). Act, and work to ensure that we comply with the export controls designed to prevent proliferation of weapons of mass destruction and excess stockpiling of conventional weapons.

The Mori Seiki Group recognizes the paramount importance of its obligations as a company to enhance corporate value and to extend the profits of our shareholders, who understand that machine tools are both capital assets and products which support manufacturing throughout the world. Our principle for profit appropriation has been to make an overall judgment based on our future business plan, business results, financial conditions, and so on before determining the profit allocation to shareholders and the amount to be retained for our internal reserve. The internal reserve funds will be utilized to invest in the development of pivotal new products and technologies as well as to consolidate our production equipment in order to reinforce our competitive strength in the market.

We are pleased to inform you that, in consideration of the performance of the company and the economic situation, we have decided to increase the dividend by 20 yen from the previous term to 40 yen per share. Also, we have put in place a more dynamic dividend policy, with the aim of returning business results to the shareholders without delay, and from FY 2006 we will issue an interim dividend.

We look forward to continued support and guidance from you, the shareholders.

July 2006

Masahiko Mori

## **Outline of Business**

#### > Management policy

As a machine tool maker, our Group has made "supply of innovative, accurate and trouble-free machines at competitive prices" the mainstay of its management policy, and looks forward to "Global One" status in the ifields of CNC lathes, machining centers, multi-axis machines and grinding machines.

#### > Analysis of financial condition and management performance

#### 1. Important accounting policy and estimates

The consolidated financial statements of the Group have been prepared based on accounting standards generally accepted as fair and reasonable in Japan and analyzed as follows with respect to the financial condition and management performance. Please note that all information in this article that refers to the future, including forecasts, estimates, prospects and policies, is based on judgments made by the Group as of July, 2006, and since these references to the future involve uncertainties or risks, these figures could be substantially different from the eventual results.

# 2. Analysis of managerial performance in the current fiscal year (i) Sales

Sales were 145.340 billion yen, an increase of 19.0% over the previous fiscal year. The sales percentage distribution by region was 43% in Japan, 25% in the Americas, 23% in Europe and 9% in the Asia/Oceania area. The main factors that contributed to this increase were good demand for investment in plant and equipment in Japan and overseas and the cultivation of new customers through our strengthened sales and service system.

#### 2Cost of sales, selling, general and administrative expenses

Cost of sales increased to 89.985 billion yen (an increase of 11.4% from FY 2004), along with the increase in sales amount. The ratio of sales to cost of sales dropped by 4.2 points to 61.9%, largely because there has been a significant increase in the proportion of sales of new products whose costs we have managed to reduce.

Selling, general and administrative expenses were 39.06 billion yen (an increase of 26.6% from FY 2004). The main reasons for this increase were salary and bonuses of 9.987 billion yen (up 28.6% from FY 2004). The ratio of selling, general and administrative expenses to safes rose by 1.6 points to 26.9%.

#### 3Operating income

Operating income was 16.295 billion yen (an increase of 54.9% from FY 2004), mainly because of increased sales. A closer look at the operating income on a regional basis reveals that there were operating profits of 14.455 billion yen in Japan, 1.386 billion yen in the Americas, 775 million yen in Europe and 259 million yen in Asia and Oceania.

#### ④Other income and expenses (non-operating profit and loss + extraordinary profit and loss)

Other income and expenses changed from 513 million yen (net value) in the previous fiscal year to 1.141 billion yen (net value). The main items for this fiscal year were a foreign exchange loss of 292 million yen, gain on sale of investments in securities of 917 million yen, loss on sales and disposal of property, plant and equipment, net of 980 million yen and impairment of fixed assets of 609 million yen.

As a result of these factors, net income for the current term was 13.802 billion yen (an increase of 47.1% from FY 2004).

3. Factors with a significant impact on management performance

If we look at the business environment in which the Mori Seiki Group finds itself, within Japan the strong demand from the automobile, construction machinery and hydraulic equipment industries has continued from the previous year, and there has also been increasing demand from the semi-conductor. LCD and communications fields. In the Americas, there have been good orders from the energy, aircraft and semi-conductor industries. Even though Europe is still not strong, there are signs of a steady economic recovery, and we have been able to expand our customer base, especially within the aircraft industry. In Asia there has been strong demand from the automobile, transport equipment, general machinery and die and mold industries in Thailand and Indonesia, and we have enjoyed brisk business activity. The location of such demands for investment in plant and equipment is considered to have a significant impact on the management performance of the Group.

#### 4. Current strategic status and prospects

The Mori Seiki Group is promoting our medium-term management plan, Mori-568PLAN for the three-year period from FY 2005 to FY 2007. The Mori-568PLAN has as its basic policy "to make the 10 best companies in each industry our major customers, and to become Global One in the machine tool industry," and commits us to three business targets: "Mori-5: Attain a 5% share of the world market," "Mori-6: Achieve a consolidated cost of sales ratio of 60%" and "Mori-8: Establish a system that produces a minimum of 800 machines per month." The tirst year of the Mori-568PLAN progressed satisfactorily, but part of the reason for that was the favorable order environment and the advantage of the weak yen. In future, we plan to do everything in our power to strengthen our corporate structure, so that we will still be able to achieve our sales targets even if there is a bad order environment or a high yen exchange rate.

#### 5. Analysis of capital resources and fund liquidity

Looking at the financial condition of the Group, the cash flow due to operating activities generated 17.128 billion yen, which is up 10.274 billion yen from the previous fiscal year's figure of 6.854 billion yen. This resulted mainly from an increase in income before income taxes and minority interests. Variations in the working assets and liabilities also contributed to the improvement of cash flow generated by operating activities. Accounts receivable increased due to an increase in sales, and inventory assets and accounts payable rose because of increases in material purchases resulting from the increase in the number of units produced. Cash flow attributable to investing activities was 3.001 billion yen, compared with 7.014 billion yen for the previous fiscal year. The main reason for this difference is that purchases of property, plant and equipment were 3.78 billion yers.

tion yen, down 2.155 billion yen from the year before.

Looking at cash flow attributable to financing activities, there was an income of 4.525 billion yen, compared with expenditure of 2.437 billion yen in the previous fiscal year. This is mainly because of income of 11.542 billion yen from issuance of bonds with stock acquisition rights.

As a result of the activities described above and the influence of exchange rate fluctuations on the yen value of cash and cash equivalents owned by overseas subsidiaries, the balance of cash and cash equivalents is 31.583 billion yen, an increase of 18.811 billion yen from the previous year's figure of 12.772 billion yen.

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#### > Future activities .

The Mori-Seiki Group is promoting our medium-term management plan, t Mori-568PLAN for the three-year period from FY 2005 to FY 2007. This has as its basic policy "to make the 10 best companies in each industry our major customers, and to become Global One in the machine tool industry," and commits us to the following three business targets.

#### 

This has as a target expanding our share of the world market to 5%. In order to do this, we have formed sales teams dedicated to individual industries and individual customers, and are cultivating new customers. We are also seriously addressing the demand from our existing customers for replacement machines. And we are looking to boost our sales activities in India, Russia, Central Europe (the Czech Republic, Hungary, Poland, Slovenia, etc.) and Mexico.

#### @Mori-6: Achieve a consolidated cost of sales ratio of 60%

This has as its target achieving a consolidated cost of sales ratio of 60%. In order to do this, we are conducting strict cost control at the design, stage, and promoting the in-house manufacture of parts and the use of more shared parts to reduce material costs. To increase the in-house production ratio, we have built the Casting Plant and Heat Treatment Plant at the Iga Campus and the Machining Plant at the Chiba Campus. In addition, by raising the machine operating rate and shortening working hours, we are aiming to increase productivity by 50% per person.

#### ③Mori-8: Establish a system that produces a minimum of 800 machines per month.

We are promoting innovations in production, such as cell production and the auto campsite system, and monthly production is currently steady at 600 units, but the market's demands for shorter delivery times are stricter than ever before. To meet these requirements, we are investing 22 billion yen in plant and equipment over three years. Also, by strengthening our [cooperation with our business partners, raising our procurement capability and reducing lead time, we are building a system which can respond quickly to changes in demand.

#### Prospects for the next term

I The forecast for the business results for FY 2006 is as follows:

	Haif Year	Full Year
Sales	74,000	157,500
Operating income	8,800	20,000
Ordinary income	8,400	19,500
Net income	4,700	11,200

(Millions of yen)

The above forecast takes into account the following points:

- The average yen-U.S. dollar market rate is set at ¥107 = U.S.\$1, while the average yen-Euro market rate is set at ¥128 = €1.
- Our medium-term management plan, Mori-568PLAN which is being implemented over the three years from FY 2005 to FY 2007, should progress favorably in its second year.

## **Corporate Governance**

# Basic concept for corporate governance

In order to increase the transparency of management for shareholders, investors and society as a whole, and to make corporate governance function effectively, Mori Seiki has identified as an important policy the building and maintenance of an organization that can respond promptly and flexibly to changes in the business environment, and of a fair management system that gives serious consideration to the shareholders. We will continue to extend and strengthen our corporate governance and will endeavor to ensure that our business activities are rooted in an even greater sense of corporate ethics.

# 2. Details of company institutions and maintenance of an internal control system

① Details of company institutions and maintenance of an internal control system Mori Seiki has adopted an auditing system.

In directors' meetings, the members of the board (Directors) are assured of the independence to state opinions in line with their own judgments, and we see the results of that. Also, by making the term served by board members one year, we have a system in which the management responsibilities of the directors are made clear. We are consolidating the auditing system by using a board of five auditors, three of whom are from outside the company. We also hold regular management meetings, consisting of the Directors and General Managers, for discussions and reports about important issues.

In future we will establish a compliance committee under the direct control of the President. The purpose of this committee will be the development of effective systems for maintaining the code of conduct, promoting compliance, training directors and employees, providing lateral supervision, etc.

② Status of the internal audit and the audit conducted by official auditors in order to be able to respond quickly to the Financial Instruments and Exchange Law (Japan's equivalent of the Sarbanes-Oxley Act), which is expected to be introduced in the future, we have set up an Internal Auditing Department with seven full-time staff, which will be responsible for interviews, documentation, etc.

As for the audit conducted by the official auditors, in accordance with the policy decided by the board of auditors and the auditing plan, the auditors attend meetings of the board of directors, management meetings and other key meetings, they hear the status of execution of relevant work from the directors and others, they peruse documents about important decisions, they examine the status of work and assets at Head Office and the main campuses, and if required they solicit reports on the business affairs of subsidiaries and examine the status of their work and

assets. The three auditors from outside the company will provide guidance for and auditing of the directors from the standpoint of corporate governance, auditing of the directors and of the risk management system from the standpoint of compliance and, taking a broad view, auditing of overall business management. Also, we will assign one employee to assist the board of auditors. The board of auditors or individual auditors will exchange opinions regularly and whenever necessary with both the President and the official auditors.

As for the cooperation between the auditors and the Internal Auditing Department, they will hold a meeting together once a month to exchange information about the internal control system.

3 The relationship with directors from outside the company and auditors from outside the company

No directors from outside the company have been appointed. The auditors from outside the company have no special financial interests in relation to Mori Seiki.

# 3.Maintenance of risk management systems

Mori Seiki will conduct risk management concerning the environment, occupational health and safety and quality through the management system, export control through the export control program, and risk management for daily business through the company's internal electronic decision-making system.

## **Contributing to Society**

As a global company, Mori Seiki strives to make a positive contribution to the region and to society.

#### Basic principles:

I At Mori Seiki we strive to contribute to society both in Japan and overseas, I based on our management philosophy of "contributing to the region and to I society as a responsible corporate citizen." Our aim is to contribute to society I in the regions where we are operating through machine tools and manufacturing, through promotion of scientific techniques and machining technology, cooperation between industry and universities, etc. We regard these social contributions as extremely important, and we are actively pursuing them.



Mori Selki machine tools are supporting our daily lives.

# > Supporting research activities through MTTRF in San Francisco, U.S.A.

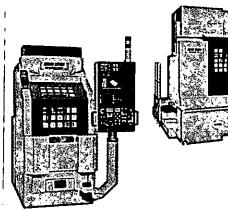
MTTRF (Machine Tool-Technologies) Research-Foundation) is a non-profit organization, recognized by the U.S. government, which operates through contributions from companies, with Mori Seiki as its main sponsor. Its headquarters is based in San Francisco, U.S.A., and its goal is to support research and development into innovative technology for machine tools, by experts from universities and public research organizations workwide. At Mon Seiki, we carry out a range of activities through MTTRF, such as lending machine tools to universities in the Americas and elsewhere, and holding lectures from researchers from countries all over the world at the annual general meeting.

In future, Mori Seiki will continue to actively expand our research support activities through this Foundation, to promote the technological development of industrial society.



Recipient (University)	Region	Model 200
University of Illinois	USA	SVD-403
		SL-154
University of British Colombia		SH-403
University of California, Davis		GV-503/5AX
}		MT-253/1000
	547	SL-253B/500
		NVD1500 DCG
National University of Singapore	Singapore 3	NV5000A/40
Kanazawa University	Japan	CV500A
Keio University		NV1500 DCG
University of Tokyo	The state of the s	ACCUMILL4000
Kyoto University	The state of the s	GV-503





NVD1500 DCG

#### > The "Cutting Dream Contest"

Since 2004, Mori Seiki has held the "Cutting Dream Contest," with the aim of exchanging and improving technology and techniques throughout the whole machining industry. We collect products from companies, technical colleges, universities and research institutions involved in machining in each of the four fields, parts machining, die and mold machining mold machining, micro machining and academic research, and announce the prize-winning entries at an awards ceremony. Initially the awards ceremony was covered by newspapers and magazines, and then the prize-winning companies were picked up by various media. Mori Seiki is putting all our efforts into promoting this contest, where the exchange of cutting-edge technology and the finest techniques provides the impetus to develop Japanese manufacturing.



Parts machining/Gold Prize Winne Cylinder Ayame Precision Co., Ltd.



#### > "Youngsters' Science Festival"

At Mori Seiki, we hold the "Youngsters' Science Festival" in Nara, to teach as many young people as possible the fascination of manufacturing. This testival is a nationwide science education event organized by the Japan Science Foundation. Its purpose is to encourage young people's interest in science, and to teach them scientific ways of seeing and thinking, through hands-on scientific experience. By 2004 we had taken part for four years in a row. We introduced the machining of a yoyo on an NL2000Y in the Mori Seiki caravan, and presented each child with a yoyo. Through events like this, we hope to inspire young people to dream.



#### > Active participation in industry-university cooperation

In November 2004 Mori Seiki donated two machine tools to Hanoi University of Technology, with the aim of strengthening Vietnam's manufacturing technology. They hold programming schools and technology seminars using these donated machines. Mori Seiki has established a service center within the university and provides technical guidance. This was the start of our industry-university cooperation. We also donated three machine tools to Petra Christian University in Indonesia. As well as setting up these machines at the university, we established a new "CNC Machine Laboratory" which is open to students and local companies. In other places, too, such as the "Manufacturing Technology Center" which we developed in partnership with Shanghai Jiao Tong University in China, we are actively participating in industry-university cooperation, supporting research and development and nurturing human resources.

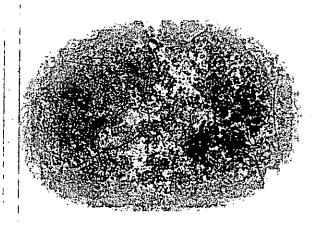




# **Protecting the Environment**

As a socially responsible manufacturer of industrial goods, Mori Seiki promotes environmental activities which comply with ISO14001 regulations throughout the company, including the Iga and the Nara Campuses.

Mori Selki developed the "Mori Selki Eco-Policy" based on our management concept, "Protecting natural resources and preserving the environmental well-being of the earth." We consider that taking the initiative in protecting the environment is an essential role for a leading company in the machine tool industry, which supports all other industries. We work together to achieve this goal and have established the Environmental Management Committee.



#### > MORI SEIKI Eco-Policy

1) Treat resources and energy with importance.

The use of resources such as electrical power and paper, and the use of fossil fuel energy such as heavy oil, will be reduced. Also, the recycling and reduction of waste will be promoted.

2 Manufacture products that are environmentally friendly.

Promote the development of goods that increase the recycle rate of parts while reducing noise, increasing durability, and reducing the use of natural resources.

3 Increase the awareness of employees of environment preservation.

To increase awareness and to practice environment preservation activities, all employees will be educated and trained. Also, all related companies are requested to do the same.

(4) Environmental goals will be set and appraised periodically.

Environmental goals and results will be checked periodically and efforts will be made for continued improvements in environment management.

(5) Cooperate with environmental policies as a member of society.

Laws on environment and other related matters will be maintained. Also, out own management standards will set and strive for satisfactory environment preservation activities.

(6) The upmost will be done to make available any information on environment preservation.



We are working together as a note company to preserve the environment. Mori Seiki,

#### > The three bases of our activities to preserve the environment

## Environmental awareness educational activities

Educate employees to be aware of the importance of preserving the environment, and give them the necessary training.

#### Environmental management system

Establish a system which complies with the environmental management system ISO14001, and make continuous improvements to it.

#### Development of environmentally-friendly technology

Develop technologies to reduce the environmental burden caused by our factories and products.

# Energy savings (1)

Improving the energy efficiency of our products through collaborative research projects with organizations involved in development of new energy sources, industrial and technological structures, etc. Reduction in consumption of power and heavy-fuel old at factories and campuses.

#### Prevention of pollution

Proper control of industrial wastes and prohibition/reduction of hazardous substances.

#### Saving resources, recycling, longer product life

Saving resources/Recycling Product designs which aim to recycle used products and reduction of industrial wastes/waste oil. Reduction in the amount of paper used and promotion of recycling activities. ●Longer product life Extending life of products by reviewing structures and structural components.

#### > Environmentally-friendly machines

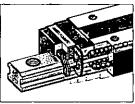
- We have added functions to solve environmental problems, which helps customers save energy and costs.
- · Reduced consumption of lubricating oil

For example, with the NV4000 DCG, we succeeded in reducing the hourly consumption of lubricating oil by approximately 1/6.

· Reduced consumption of power

We have reduced power consumption by reviewing equipment with a high environmental load and adding functions which enable high-efficiency operation.

- · Adopting a power-saving hydraulic unit (using an inverter-type oil cooler)
- Automatic machine light OFF function (automatic sleep function)
- Standby power reduction function in collaboration with NEDO (New Energy and Industrial Technology
  Development Organization), since 1999 we have been conducting research or reduction of power consumption
  when machines are on standby. We consistently pursue energy savings during non-cutting time, reflecting them
  in our product development.



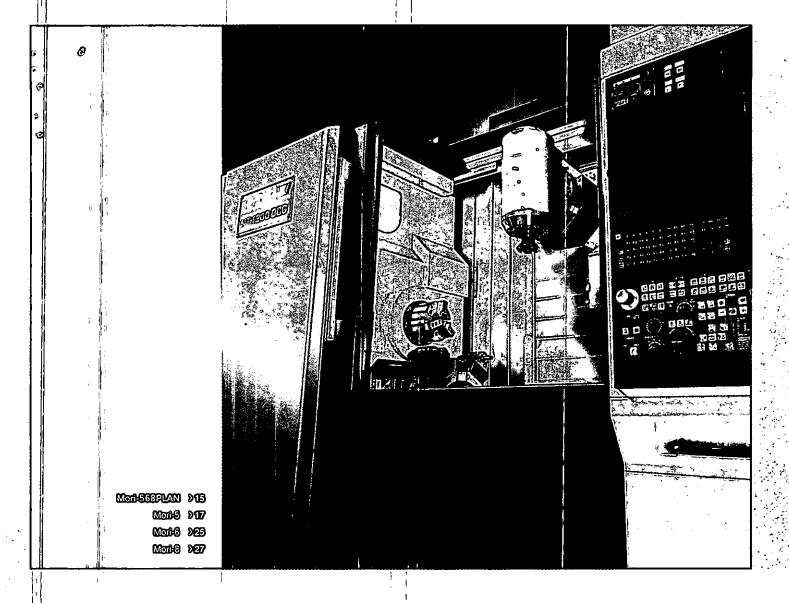
Non-lubricant-type roller guides



Energy-saving settings screen

## Occupation Health and Safety Policy

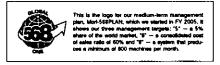
- 1. In order to prevent our staff suffering industrial accidents, we research past cases from a scientific perspective and implement appropriate countermeasures so that we can reduce the number of accidents at work.
- 2. We make efforts to continuously improve the occupational health and safety management system, and health and safety activities.
- $\boldsymbol{3}.$  Creating a "occupational health and safety" culture among the staff.
- 4. We set and periodically review our objectives for occupational health and safety.
- 5. Abide by the laws and regulations and other requirements as a member of society.
- 6. We endeavor to publicize information about occupational health and safety.



# Striving to become GLOBAL ONE

# Medium-term management plan, Mori-568PLAN

For customers, we believe that the greatest value in a machine tool manufacturer is "continuity." Continuing to build machines which raise their productivity, continuing to provide lasting support. In order to provide customers with the latest and best technology and service with this kind of continuity, our goal is to become Global One among machine tool companies. For this reason, in FY 2005 we developed our three-year medium-term management plan, Mori-568PLAN, to free ourselves from dependence on the current business environment, to achieve a stable development model for our corporate management, and to become a business partner in whom our customers can have complete confidence. We are always devoting all our efforts towards continuing to support improvements to our customers' productivity and efficiency worldwide. Under the Mori-568PLAN, we are making excellent progress towards our goal of achieving Global One.

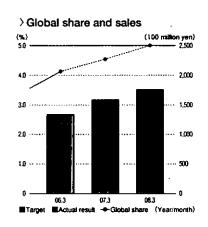




# Medium-term management plan, Mori-568PLAN

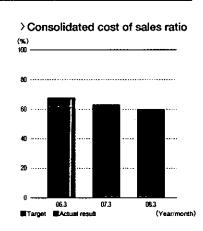
#### Mori-5: Attain a 5% share of the world market,

We are aiming to increase our order share of the global market from the FY 2003 figure of 3.5% to 5%. During FY 2005, the first year of our Mori-568PLAN, we exceeded our target of 4.0% (141 billion yen), achieving 4.2% (145.3 billion yen). Our share is progressing steadily towards our FY 2006 target of 4.5% (sales of 157.5 billion yen).



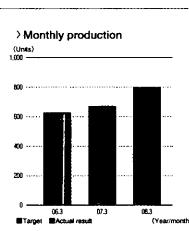
#### Mori-6: Consolidated cost of sales ratio of 60%

We are aiming to reduce our consolidated cost of sales ratio from the FY 2003 figure of 66% to 60%. Our target for the first year was 64%, but by promoting in-house production of the whole process from raw material to the finished units and working to reduce costs in all areas, we managed a much greater reduction, to an incredible 61.9%. This result was achieved not only by striving for organic cost reductions in every department, but also by strengthening our relationship with our suppliers.

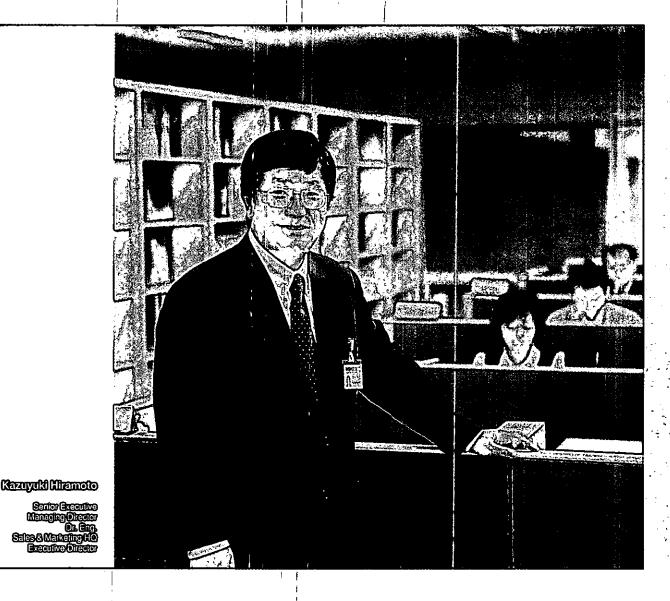


# Mori-8: Establish a system that produces a minimum of 800 machines per month

In order to establish a system that produces a minimum of 800 units per month so that we can deliver our machines to customers more quickly, we are promoting various innovative production systems such as cell production. Our target for the first year was 608 machines per month, but our average for the year was slightly lower, at 592 units. However, in March 2006 we reached 717 units, so we are confident that we are developing a system which can meet our target for the second year of 644 machines.



16





Medium-term management plan, Mori-568PLAN
Attain a 5% share of the world market

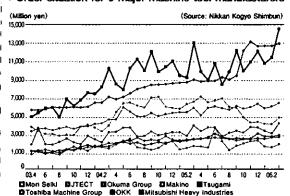
#### > Review of activities for FY 2005

We were able to achieve excellent sales results in FY 2005. Sometimes, however, the machine delivery and repair schedules did not go as we expected, because of a sharp increase in demand for machine tools. After reviewing these problems, we increased the number of employees involved in service, delivery and sales. We must prove that "Mori Seiki is different" by improving our employees' knowledge through frequent and thorough training. Even a good machine will lose its appeal if it is not delivered guickly. At Mori Selki, we promise our customers that machines with standard specifications will be delivered within four months. Of course, this can only be achleved with support from our suppliers and through innovative production systems, such as cell production using autocamp sites. We are also doing our utmost to reduce the time taken before orders, with our online quotation systerm and by changing our organizational structure to speed up internal reviews. The global economy, which is thriving in all industries, has put Mori Seiki in a strong position for FY-2006. In order to make the most of this opportunity, we will continue to implement various sales strategies.

#### > Major strategies to achieve Mori-5

- Strengthening sales power in Europe and Asia by increasing the number of employees
- · Further expanding the sales and service network
- Forming sales teams by industry and customer

#### Order situation for 8 major machine tool manufacturers



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## Global Sales Strategies We are aiming to attain a 5% share of the world market, and our results are steadily improving.

#### > Results of the activities of the Strategic Large Account Department

In line with the basic policy of our medium-term management plan, Mori-568PLAN, which is "to make the top 10 companies in each industry our customers and to achieve Global One in the machine tool industry," we first increased our sales personnel. As part of our efforts, we established the Strategic/Large Account Department, which consists of special sales teams by industry and by customer, to cultivate major new customers. After one year, we can already see successful results. They have made a total of 712 visits, with a monthly average of 79, resulting in orders for 42 machines worth 1.021 billion yen. In future, we will continue these efforts, and strive to take them even further.

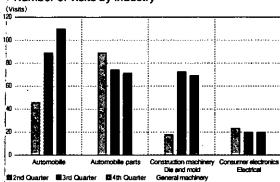
# > Expansion of our sales and service network

We have been overhauting our bases to provide even more precise sales and service for our customers, who are expanding their businesses to all parts of the globe. During FY 2005 we established the Prague Technical Center, which is in charge of sales in the rapidly growing Central and Eastern European regions, and another base in Great Britain to reinforce the sales system in the European market. We also opened six Technical Centers in Japan, in Niigata, Amagasaki, Shiga, Shizuoka, Tokyo and Shinagawa, with the aim of expanding and strengthening our sales and service network both here and overseas. In FY 2006 we are planning to establish five bases in India, China and Russia. From April 2006 we expanded our strategic business alliance with Ellison Technologies, Inc. in the U.S.A., and started selling through them in eight Midwestern states, including Illinois, Ohio and Michigan, which were formerly part of our direct sales network. By merging our sales and service systems with Ellison's, we expect to double our sales and service power in this region, which is central to the American machine industry. What's more, we will also promote globalization of manuals, control units, price systems and finance, in order to provide customers with uniform highquality service and consistent trade conditions throughout the world.



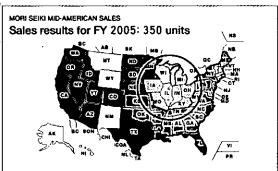
Photo: Mr. Jim Ellison, Ellison Technologies, Inc. (lett)

#### Number of visits by industry

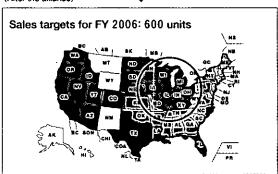


# Distribution maps before and after the alliance with Ellison Technologies, Inc. in the U.S.A.

(Before the alliance)



(After the alliance)



■Eltison Technologies, Inc. ■Company N ■Company Tr ■Company Ma ■Company J ■Company B ■MSMAS ■Company Ty □Open \*Ellison's sales results in the other 11 states for FY 2005: approx. 300 units

# Mori Seiki's Global Network

#### > Europe

This year marks the second year of our medium-term management plan, Mori-568PLAN. The FY 2006 sales targets for Europe have been set 20% higher than the results for FY 2005. While these targets will not be easy, because of the economic climate in Europe since the 4th quarter of FY 2005, they are achievable. Our sales target in Europe for FY 2006 is 35 billion yen (274,020 million Euros).

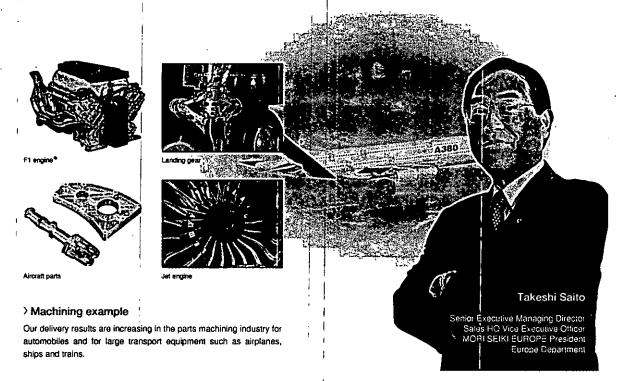
I think that everything starts from sales activities. Our job starts when the sales personnel go out to look for orders. As a Sales Department, our main goals are to improve our market coverage and to make sure that all our salespeople meet their own sales targets. We must also enter new markets by introducing many new products, without indulging in meaningless price wars, add value to our sales by taking advantage of the strength of Mori Seikl Europe's overall sales organization, and make sure that we achieve our target operating profit. In order to do all of this, we need to increase the number of employees capable of multitasking by improving the individual skilts of all our staff in Europe, to conduct efficient scheduling, and to improve customers' satisfaction with no waste. These are the most effective ways to support sales activities.

The direct sales system in Germany is starting to get into gear, and the European economy has been beginning to improve since January 2006. Sales of general industrial equipment have been good overall, thanks to the recovery of domestic demand in Germany and Italy. The favorable conditions in the aerospace industry in France and Spain look set to continue for another three to four years. And since it is likely that investment in plant and equipment in Central and Eastern Europe will stay about the same as last year, we are sure that we will achieve the final Mori-568 PLAN European sales target of 42.5 billion yen.

#### > France Technical Center

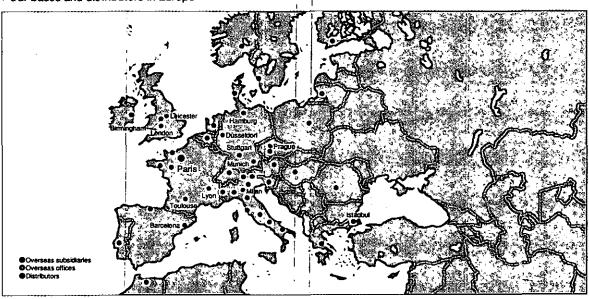
It houses the largest showroom in Europe, and a Service Center.





#Photo provided by: firmor Engineering Ltd.

#### Our bases and distributors in Europe



#### > Germany



Yasunori Hamabe
Director
Sales HO Vice Executive Officer
MORI SEIKI GmbH President
Düsseldorf T.C. Regional Manager



SCHMIDBAUR H.PETER MORI SEIKI DEUTSCHLAND SALES & SERVICE Stuttgert T.C. Regional Manager



WOLFGANG SCHAEKEL.
MORI SEIKI DEUTSCHLAND
SALES & SERVICE
Hamburg T.C.
Regional Manager



MICHAEL BEHRENS MORI SEIKI DEUTSCHLAND SALES & SERVICE Munich T.C. Managing Manager

#### > France



SYLVAIN BADIN MS SYFRAMO S.A.S. Sales Director Regional Manager

#### ltaly



VILIAM BIGHI
MORI SEIKHITALIANA S.R.L.
Regional Manager &
Vice President for Sales

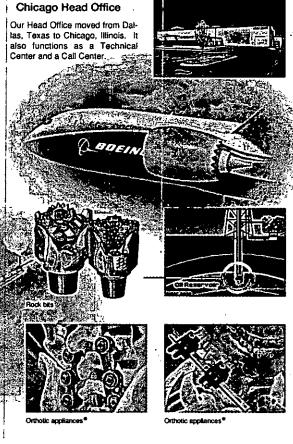


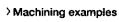
David Banham | MORI SEIKI (UK) LTD. Managing Director

#### > Americas

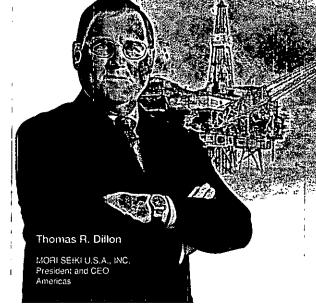
In FY 2005, we made two strategic decisions that we trust will positively impact FY 2006 orders as well as all subsequent year order objectives. First, we moved our Corporate Headquarters from Dallas, Texas to Rolling Meadows, Illirnois, a suburb of Chicago, Illinois. Secondly, we transferred the distribution rights in this specific Midwest region from Mori Seiki Mid-American Sales, Inc. (MSMAS) to Ellison Technologies (ET). This region comprises approximately 35% of all machine tool orders applicable to our present machine tool offerings. Our over-all goal in making these two strategic changes was a simple one: to double the machine tool order level in this region from the mid 300 unit range/year to 700 units/year within the next 2 to 3 years. First impressions being accurate, we are well on our way to success on this important front. Therefore, FY 2006 will be a financially successful one, especially in the later half of the year (October 1, 2006 and March 31, 2007). Additionally, we now have a more singular-based focus throughout Mori Seiki U.S.A., Inc. that we have sorely missed in the recent past. Being focused exclusively on creating a more communicative infra-structure inside our company that is real-time accessible for our distributors, present end-users, and other prospective end-users, has been a derived benefit of the decisions made in the previous fiscal year. This affords our company's management team the opportunity to utilize more of their time and abilities on pro-active business matters in their areas of responsibility that will (idealty) foster deeper and more long-term dividends. This is in stark contrast to the more common, re-active form of management that addresses only short-term, task-oriented objectives for the most part. You can count on Mori Selki U.S.A., Inc. to do whatever is necessary to attain its FY 2006 MBO goals as well as fortifying an already strong foundation from which to grow our business in the upcoming years as well.

> MORI SEIKI U.S.A., INC.



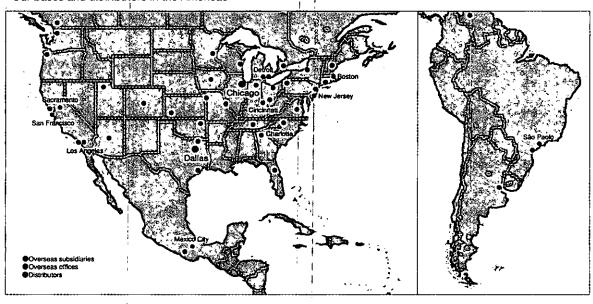


Machine tools are heavily involved in various industries in the energy field, such as oil-well drilling system parts, parts for large transport equipment such as aircraft, and ultra-precision machining industries such as the medical industry.



#Photos provided by: EBI Medical, Inc.

#### Our bases and distributors in the Americas



#### > North America



MARK H. MOHR MORI SEIKI U.S.A., INC. America Engineering Department Vice President

#### > Mexico



Takeshi Kitagaito MORI SEIKI MEXICO, S.A. DE C.V. Regional Manager

#### > Brazil



Tetsuji Wada | MORI SEIKI BRASIL LTDA. Regional Manager

#### > Dallas Technical Center/Parts Center



The Parts Center holds 16,500 parts and responds quickly to customers' requests as the largest service/parts base in North America.





:2

#### > Asia/Pacific/New Regions

First, we are going to put a lot of emphasis on reinforcement of our service and engineering support in Asia/Pacific/New Regions, and we will increase the number of sales/service bases and employees in these areas. In China, we will establish three new Technical Centers in addition to the current eight. In India, we are planning to build Technical Centers in two places. We will continue to make active investments, in order to provide our customers with reliable support.

#### > China Sales Headquarters

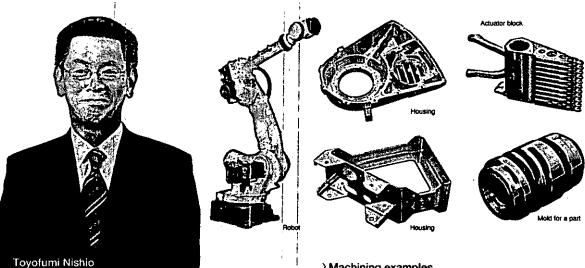
We have established the China Sales HQ in Shanghai, as the head office for the eleven sales bases in China. We also established a Parts Center there to reinforce our service.

Director Sales HO Vice Executive Officer Japan/Asia Department



#### Our bases and distributors in Asia/Pacific/New Regions



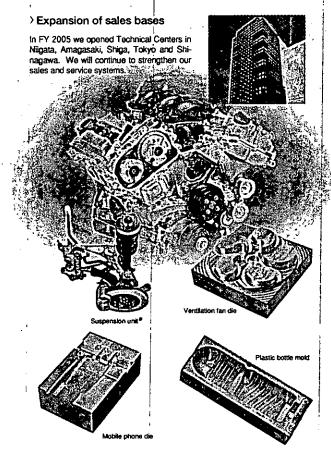


#### Machining examples

We have many machining examples of things which have become indispensable in modern society and industry, such as semiconductor manufacturing systems in the IT field.

#### > Japan

We believe that active investment In all industries in Japan, such as the automobile and construction machine industries, will continue to grow. In order to meet our customers' needs and expectations, we will strive to provide even better support, not only by improving the quality of our products, but also by offering speedy service, tast and accurate parts orders/shipments, proposals about financing and ways to increase their productivity, etc.

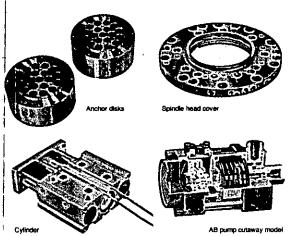


#### > Machining examples -

We have been receiving high praise not only from customers involved in parts machining in the automobile industry, but also from companies doing parts machining and die and mold machining in the consumer electronics industry, such as mobile phones, audios, TVs, etc.

#### Our bases in Japan





#Photo provided by: Honda Motors Co., Ltd.







Medium-term management plan, Mori-588PLAN
Consolidated cost of sales ratio of 60%

#### > Review of activities for FY 2005

The core of our efforts to achieve Mori-6 is cost-reduction activities at the Purchasing SCM HQ. During FY 2005, we implemented the following 3 steps:

- Suppliers were involved right from the development and design stages to achieve the target design price.
- ② We reduced the costs for selected models.
- ③ We reviewed the types of packing and methods for shipping, and reduced the packing costs.

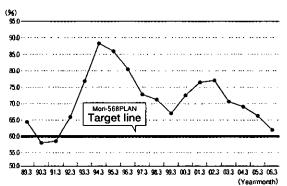
Through these efforts, we have actively adopted value analysis proposals from our suppliers and designed machines which meet the target prices. Our suppliers have also been able to review their production methods and reduce their costs in order to achieve the target prices. It is only by building this kind of win-win relationship with our suppliers, based on mutual trust, that we have been able to achieve lasting cost reductions. As a result, we were able to achieve a material cost to sales ratio of 47.2%, which was close to the Purchasing SCM HC/s target ratio of 47%. This brought us one step closer to Mori Seik's FY 2005 target in the Mori-568PLAN, a consolidated cost of sales ratio of 64%.

#### > Major strategies to achieve Mori-6

#### Reductions in material costs

- Expansion of in-house production Casting Plant,
- Heat Treatment Plant, introduction of new machines and equipment Pationalization by introducing new models (N Series ratio)
- · Standardization of peripheral equipment

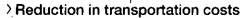
#### > Trends in cost of sales ratio



# Cost Reduction Activities We are promoting cost reductions throughout the company, centered on the Purchasing SCM HQ.

#### > Strict management of parts in stock

When parts are delivered by suppliers or transferred within the factories, they are managed one by one by reading their information with a barcode reader (BHT). At our production sites, when we deliver the parts which are needed for assembly from the shelves in the parts preparation area as a preliminary process for cell production, we input the delivery with the BHT, using the QR code. In this way we can improve the accuracy of our inventory management by managing parts in stock properly, reducing unnecessary stock and excessive orders.



We review the machines at the design and development stages, taking the packing size at the time of shipment into consideration. We have succeeded in changing the packing type and method, and reducing packing costs. By working together organically in this way, every department in the company, including the development and design departments and the Purchasing SCM HQ, is steadily improving efficiency to reduce transportation costs.



Parts preparation area



Inputting delivery using BHT



The Design Department in the Developme



The iga Campus assembly line, which produces over 270 machines every month

## Efforts Towards In-House Production Reducing costs while optimizing quality and delivery.

# > Increased in-house production through the installation of new equipment

We have been promoting in-house production of structural components such as sheet metal and electrical cabinets, and parts such as couplings and ball screws which affect machine tools' accuracy, to improve the quality of our products and to achieve shorter delivery times. In order to expand the scale of our in-house production, in September 2005 we established the Heat Treatment Plant at the Iga Campus to do all heat treatment processes in-house, and in March 2006 we started the Casting Plant for test machines at the same campus. The Sheet Metal Plant and the High-Precision Spindle Plant were completed in August 2006. Through these efforts we are expecting even greater reductions in the material cost ratio for the N Series, which has already had excellent respond to changes in the market. This has not only improved the quality of our machines and reduced delivery times, but has also strengthened our production capacity and lowered our material costs.



Sheet metal production line



Assembly line for electrical cabinets



(Hiroshi) Mizuguehil

Vice President
(ga Campus Chief
Development Manufacturing (10
Executive Officer (Manufacturing)



Modium-term management plan, Mon-568PLAN
Establish a system that produces a minimum
of 800 machines per month

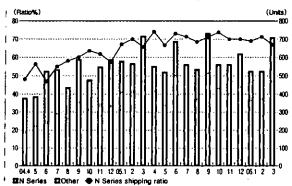
#### > Review of activities for FY 2005

We received many orders from customers during FY 2005, which resulted in an increase in production amount. One reason why we were able to achieve our original sales targets and establish a satisfactory mass production system is that we stuck to our schedule for introducing equipment for producing major components for machine tools, such as spindles, ball screws and curvic couplings. Other reasons include reducing quenching lead time to 1/3 by doing all heat treatment processes in-house, and significantly improving assembly efficiency by raising the N Series' production ratio. We installed a spindle grinding line with two grinding machines connected by a gantry loader, ball screw grinding machines, ball nut grinding machines, and high-precision curvic coupling grinding machines as equipment for producing major components. The Heat Treatment Plant started operation in November 2005, and we are already able to do heat treatment for 70% of the products which need it in-house. By the end of FY 2006, we will be able to do them all in-house. The production of the N Series has been steadily increasing, and it now accounts for 70% of the machines produced at Mori

#### > Major strategies to achieve Mori-8

- Increasing production by reinforcing the Chiba Campus
- · Improving machining ability by reinforcing equipment
- Increasing cell production ratio (N Series ratio)
- SCM strategies involving suppliers

#### > Trends in number of machines shipped



# FY 2005 New Plant and Equipment we are pushing ahead with strengthening our production capacity.

#### > Chiba No. 2 Plant

At the Chiba Campus, we develop and manufacture our multi-axis machines, including the NT Series. Although we were trying to increase production of this Series as one of the strategic machines for the "Mori-568 PLAN," we were not able to secure sufficient machining and assembly spaces with the existing plant and equipment to meet the large number of orders, so it became urgent to expand the factory. The new plant has a total area of approximately 17,000m² and a floor space of approximately 7,000m2. We invested a total of about 4 billion yen in the land, buildings, machines and equipment. We split the functions of the factory in two, with the Chiba No. 1 Plant (the existing building) as a specialist assembly plant and the Chiba No. 2 Plant (the new building) as a specialist machining plant. We are planning to increase the monthly production from the current 50 units to 100 units by the end of FY 2007.

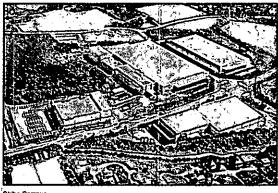
#### Heat Treatment Plant

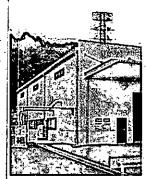
The establishment of the Heat Treatment Plant allowed us to do all heat treatment processes in-house, such as carburizing and quenching of ball nuts and large and medium-sized ourvic couplings, ion-nitriding of spindles and gears, etc for machining centers, and high-frequency induction hardening of spindles for lathes. This

reduced lead time dramatically. Carburizing and quenching which used to take nine days, can now be completed in three days, and ion nitriding has been shortened from seven to three days. The inhouse production ratios are currently 71% for carburizing and quenching, 38% for ion nitriding and 91% for high-frequency induction hardening, and they will be increased to 100% during 2006.



	Outsourced	In-house
Carburizing and quenching	8.9 days	3 days
lon nitriding	7 days	3 days
High-Irequency induction hardening	4.6 days	days





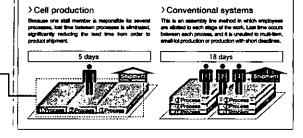




## Cell Production/Auto Campsite System We are increasing assembly efficiency and improving productivity.

We were the first company in the machine tool industry to introduce the call production system, which attracted much attention, and our own refinement of it, the auto campsite system, which has already proven its worth. The implementation ratio is currently 35%, but by the end of FY 2006 all N Series machines will be produced under the cell production system, which will improve our assembly efficiency.





# FY 2006 New Plant and Equipment We are aiming to further strengthen production capacity and improve quality.

#### Casting Plant

We established the Casting Plant at the Iga Campus with the purpose of dramatically reducing delivery times for castings, which used to be a bottleneck which slowed the development of test machines. We started test casting from June 2006. The Plant has a monthly production capacity of 200 tons, and uses the full mold technique to speed up delivery. Thanks to this technique, castings which took 1.5 months with the wooden-form technique can be delivered in two weeks. Also, the fact that we now manufacture cast metal for test machines in-house and own the manufacturing techniques has had many benefits, such as highly accurate price analysis, quality training for casting suppliers, feedback to the Design and Development departments, etc.



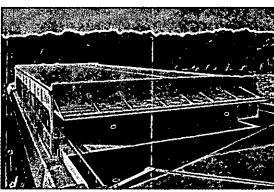
Automated fine with environmental measure: such as dust collection.

Exterior of Casting Plant



#### > Sheet Metal Plant

In August 2006 the Sheet Metal Plant, which used to be just a sheet metal production line at the Iga No.1 Plant, started operation as an independent, specialist factory for machining and coating the sheet metal used in machine bodies and electrical cabinet housings. Its machining capacity is five times greater than before, and its coating capacity 7.7 times. We managed to reduce the machining time for sheet metal for cabinet housings from one week to three days, which plays a big part in the prompt supply of sheet metal to the assembly line. On a unit basis, we plan to achieve in-house production ratios of 35% for machine bodies and 50% for electrical cabinets.



Exterior of Sheet Metal Plan

#### > Iga High-Precision Spindle Plant

We upgraded the Iga High-Precision Facility to construct the Spindle Plant, which since August 2006 has integrated all the processes for spindle production. At this factory, we conduct thorough deburring, washing and measurement, as well as careful assembly and consistent production using the cell production system, in order, to improve quality and to shorten delivery times. We use electronic standards forms for the cell production system, and our operators do standardized assembly based on the instructions on the screen. Parts accuracy, assembly precision and running performance information are all digitized, ensuring the quality of spindle units. We also plan to reduce machining lead times by using automated equipment with robot systems and loader systems for machining, in an integrated production system from raw material to finished product. Before we established this system, the monthly production of spindles was approximately 850 units, but with this system we expect it to increase by 30% to about 1,100 units in FY 2007.



Ensuring quality by thorough measuremen

Assembly of spindle units using the cell production system



# **Business Conditions**

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Takahiro Kobi

Ovality (10) Executive Officer

# Our Efforts towards Quality

What we mean by "quality" is everything related to the products and customers, from development and manufacturing to sales and service. The constant search for perfection is the Mori Seiki approach to quality.

#### > Review of activities for FY 2005

At the Quality HQ, one of our goals is to establish the brand image, "Quality is Mori Seiki." In FY 2005, which was the first year of our medium-term management plan, our aim was to improve design and production quality and customer satisfaction. Basically, problems which occur in the field are taken to the weekly Quality improvement Committee (consisting of representatives from the Development and Manufacturing HQ), and the cause is pinpointed. After that, we take steps to prevent the problem from re-occurring, standardize procedures and spread them throughout the company. We are continuing to call customers one year after their machines are delivered, to find out their level of customer satisfaction and to make any necessary corrections. Also, problems with quality are discussed at management meetings so that we can deal with them at a company level.



Contacting customers one year after the



Production facilities where "quality is our top priority"

#### > For FY 2006

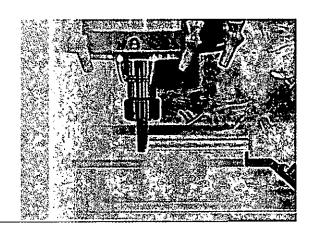
In FY 2006 we will review the whole organization to make targets and responsibilities even clearer, change the color of uniforms for the employees in the Quality HQ to white, and continue our strict, uncompromising attitude towards quality.



Evaluation tests at the Developmen



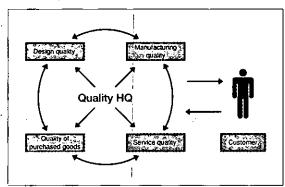
Accuracy inspection for machined workplece



#### > Pursuit of customer satisfaction

At Mort Seiki, we consider "Customers' requests are all demands for quality," and we are doing our utmost to improve the quality of our service as well. As part of our efforts, in FY 2005 we started calling our customers to obtain feedback. We will continue to do this in FY 2006, in order to hear the customers' opinions, to fix problems and to increase the level of customer satisfaction.

#### A lateral organizational structure, with the Quality HQ in the center



We reflect our customers' opinions in our products and services, in order to improve quality.

#### ① Contacting customers just before one year after delivery

One month before the customer's 1-year warranty expires, we check to see if there is anything we can do or if the customer has any complaints. We have established a system in which complaints or requests from customers are swiftly passed on to the appropriate departments, which take the necessary action. We make sure that we check in with dissatisfied customers again one month later, to see if the situation has improved. As a result of these efforts, we receive requests from about 10% of our customers, and we respond immediately.

#### 2) Contacting customers after the acceptance inspection

Sales are recorded on an acceptance basis, and in February 2006 we started investigating if our customers were completely satisfied with the acceptance inspections they received. As a result, about 8% of customers had requests after the acceptance inspections. Therefore, we established a system in which the appropriate departments take action for these requests immediately, through the Quality Improvement Committee.

In FY 2006 we will continue our efforts to raise the level of customer satisfaction, with the aim of keeping the customer complaints/requests ratio below 5%.

#### > Quality in design

The Development Department is mainly responsible for upstream processes, and makes intensive efforts to improve quality. In particular, they held repeated and thorough discussions and experiments for a whole year to ensure that the designs for spindles, which are the heart of the machines, were robust. Also, in order to implement perfect quality assurance during the development process, we carry out correction, prevention and standardization for problems which have occurred in the field, and conduct checks on every single one of our newly developed models and on the first products after design changes. As a result, the number of machines which had problems within one month after delivery was reduced by 27.5% (18.9 machines/month) compared with FY 2004. In FY 2006, we have made the design inspection (MDR) process stricter when deciding whether to have models to mass-production, and widened the conditions of approval to include not only complete grains and maintenance parts. The strengthened spindles went into mass production in 2006, and with a product tile of over 20,000 hours, they offer high reliability.





Design using 3-D CAD

Strengthened spindles through integrated production

#### Quality in production

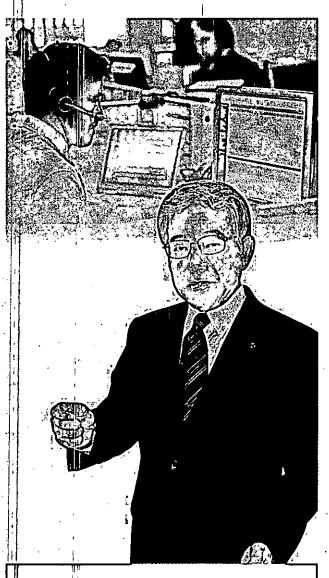
We go through all the problems caused during manufacturing and the errors found during the product inspection process, even to the level of checking who the operators were, and find out the real causes. Also, by making "Let's talk with figures not with vague expressions" our slogan, we are committed to measuring everything. What's more, we place heavy emphasis on the Quality Plan Sheets (QR Process Sheet, Operation Standards Form, Check Sheet) which determine the quality of the manufacturing process, and conduct quality audits. As a result, we were able to reduce the number of machine breakdowns within one month after delivery by 54.2% (average 7.3 breakdowns/month) compared with FY 2004, and the number of points discovered during product inspections to an average of 1.77 points per machine (2.45 points/machine for FY 2004). During FY 2005 we gave priority to production and shipment, but now we have a strict rule that machines which have not been through a 100-hour running test may not be shipped, taking a tough, uncompromising attitude to achieve high quality.



Inspection before shipment using laser measurement



Inspection of positioning accuracy and repeatability using a laser measuring device



#### **Yoshitsugu Shigeta**

Managing Director Sales & Marketing HO S&P Department General Manager

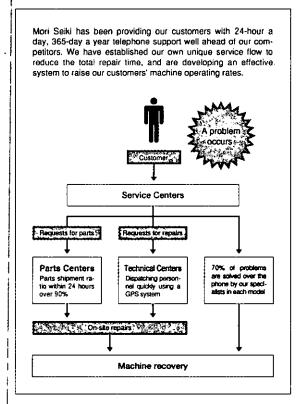
## Service & Parts

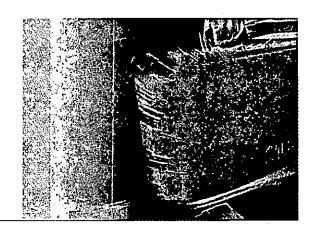
In order to maximize the operating rate of the 160,000 Mori Seiki machines running at customers' factories in 67 countries, Mori Seiki pursues "perfect quality" in terms of service.

#### Quality of service

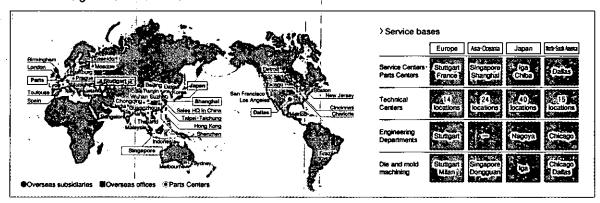
As a partner to improve customers' productivity, we strive to repair their machines as quickly as possible to maximize their machines' operating rates. Mori Seiki's maintenance service system, which consists of Service Centers, Technical Centers and Parts Centers, offers our customers high-quality, high-speed service throughout the world.

#### > Service flow





#### > Mori Seiki's global service network



#### > Service Centers

At our Service Centers in Iga and Chiba, which are the bases for all the service calls in Japan, we have experienced technicians who are specialists in each model to answer customers' questions 24 hours a day, 365 days a year. We store information about the customer, their machines, their repair history, etc in our database, so that we can take the shortest route to solve the customer's problem. We also introduced remote support systems on the Internet, such as "MORI-NET Global Edition," and our Service Centers' telephone support problem-solving ratio currently exceeds 70%.

#### > Parts Centers

Our people in charge will arrange the shipment of replacement parts as soon as we receive the request from the customer. We have achieved a parts shipment ratio within 24 hours of over 90%, using the CSS-Net online parts search/order system. In 2006, we established a new Parts Center in Shanghai. This will make it possible for us to provide replacement parts faster than ever.

#### > Technical Centers

The service personnel working at our Technical Centers will visit the customer's factory as soon as they receive instructions from our Service Centers. They will extract the customer's technical information and service history using an information terminal, and report their operating status back to the Service Center. By merging the instruction systems and the information sources, we have achieved a swift and flexible field service.





Left: A Service Center, which can be accessed toll-tree 24 hours a day, 365 days a year



A Parts Cente



A service van from the Stuttgart Technical Center



A service van equipped with an



#### Naoshi Takayama

Development & Manufacturing HQ Executive Officer (Development)

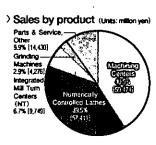
# **Product Strategies**

At Mori Seiki, based on our philosophy "Every outcome depends on the concept," we always consider the investment effects for our customers, and conduct product development which puts the basic concept designs first.

#### > Review of activities for FY 2005

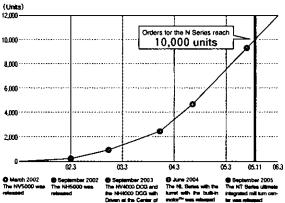
During FY 2005, we introduced the NT Series, with machining ability which overturns conventional wisdom about multi-axis machines. This Series received high praise and many orders as soon as it was released, and won one of the "2005 Nikkei Superior Products and Services Awards." Now, with the introduction of the NV/NH Series of vertical/horizontal machining centers with DCG™ theory and the NL Series of NC lathes featuring the revolutionary turret with a built-in motor, we have extended the N Series to the entire multi-axis machine field. What's more,

we have expanded our range of products in all areas, adding a new model in the NL Series, the NL3000 for long workpieces, the VS Series of high-speed bridge-type machining centers for large workpieces, the NVD1500 DCG compact machining center for dies and molds which is 1/3 the size of conventional machines, and the NZ-S1500 2-turret lathe for shaft machining.

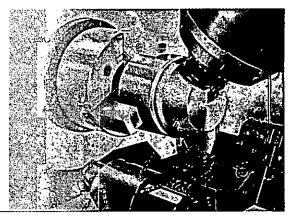


Total Sales 145,340

## > Trends in Orders for our Flagship Product, the N Series



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# Comprehensive development system with 450 engineers in Japan and the U.S.A.

Mori Seiki has 450 engineers for design and development in Japan and the United States, and invests 4.6 billion yen in research and development. This is what makes us one of the best companies in the machine tool industry. We provide our engineers with many educational opportunities to improve their design skills, such as 3-month training courses at overseas Technical Centers, plant tours to the Casting Plant and other factories, lectures on elementary and intermediate design, English conversation classes, quality engineering courses, etc. In future, we will continue to strive to begin development early and to deliver even higher quality products faster, in order to respond quickly to our customers' requests and the demands of the market for greater speed and diversity in high-speed, high-efficiency machining, multi-axis machining, high-precision machining, unmanned operation, compact machines, intelligent machines, environmentally-friendly machines, etc. Our department will strengthen its collaboration with the Marketing Department, and continue to reduce the development time by improving the efficiency of the design processes, standardizing important components and digitizing designs using IT.



The Iga Development Center, which houses approximately 200 employees

# > Future product development

In future, we will continue to develop new products to meet customer demand, and will make regular changes to our flagship models to provide our customers with cutting-edge machines. By developing machines with outstanding quality and reduced costs, we are confident that we will be able to achieve our medium-term management plan, Mori-568PLAN. In FY 2006, we will release a stream of new products, including the Dura Series (machining centers, lathes) with superior cost performance, large lathes, vertical machining centers, 5-axis control machining centers, machining centers for production lines, etc. Please look forward to them.



A meeting with customers to discuss details

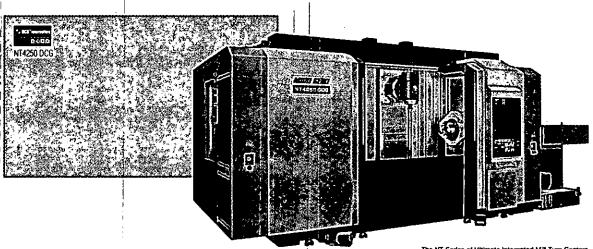


Digital design using fT

# **Review of Products for FY 2005** 2nd Quarter (July-September) The NT Series of utimate integrated mill turn centers was released The utimate integrated mill turn center, the NT/Sertes, which combines the milling ability of the NH Series of horzontal mechaning centers and the turning ability of the NL Series of CNC lathes The MAPPS 11 3rdgeneration operating system was born." We not only impro 3rd Quarter (October-December) Orders for the N Ser ies reached 10,000 units 4 The NVD1500 DCG Good Design Award". Our new products. the NZ-S1500, the VS8000 and the VS 10000 were released 4th Quarter (January - March) The NT Series rece one of the \*2005 Nikkei Superior Products and Service Awards We started accepting or ders for our new prod-cucts, the NL3000/2000 and NL3000/3000

NT4200 DCG

At Mori Seiki's Development and Manufacturing HQ, each department is assigned to a product group and is responsible for everything from development and design to manufacturing and assembly. Since information sharing has become faster and smoother, we can develop products with higher precision and quality.











Multiple processes are integrated into a single machine, achieving machining ability surpassing that of machining centers and lathes. It can accommodate a large variety and complexity of workpiece shapes and materials, dramatically improving our customers' productivity.



#### > POINT ①

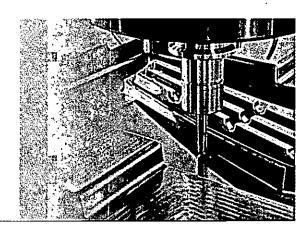
An axis stroke which allows a #125 face mill to pass through.

#### POINT ②

Simultaneous machining using both a tool spindle and a turnet with a built-in motor, which improves machining efficiency.

# > NT Department

The NT Department is based at the Chiba Campus, and is in charge of the development and manufacture of our integrated mill turn centers. The department released the NT Series, the ultimate integrated mill turn center which offers completely new value, in September 2005 and started accepting orders worldwide. The NT Series is a new concept machine, which incorporates all the technologies from Mori Seiki's N Series machines, including DCG™ theory, with no hesitation or compromise, and was created after exhaustive reseach on our customers' needs and an extensive review of the performance which is demanded of multi-axis machines. It has been highly praised by customers ever since its release. Also, in January 2006 we established the Chiba No. 2 Plant, a specialist machining factory next to the Chiba No. 1 Plant, to aid mass production of the NT Series. The Chiba Campus is now about the same size as the Nara Campus, and they are both capable of doing everything from machining to assembly. Please look forward to our activities at the Chiba Campus.



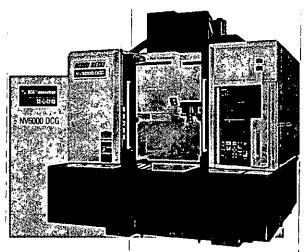
# > NL Department

The NL Series, which was released two years ago, has already reached delivery resuits of more than 4,000 units, thanks to steady increase in demand both in Japan and overseas. We have added two machines with distances between centers of 2,000 mm and 3,000 mm to the Series, making it even more attractive. Our turret with a built-in milling motor has received high praise, and about half of the orders for NL machines have been with Y-axis specifications. This market evaluation assured us that this series is able to provide high productivity to customers in the multi-axis machining industry, in line with our development goal. Based on our medium-term management plan, Mori-568PLAN, in FY 2006 the Assembly Section has been striving to achieve reduced production lead time for the NL Series through cell production, and to improve the quality of products. At the Design Section, we are now in the process of developing an NZ Series which is capable of machining small parts from bar material at maximum speed. We are aiming to produce a machine which is capable of continuous machining of Process 1 and Process 2, and to reduce machining time by 20% compared with the ZT Series by adding a milling function to all turrets. We will continue to manufacture products which satisfy our customers and help them improve their profitability.









NVD1500 DCG

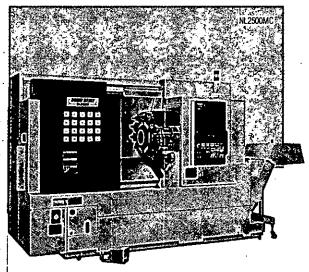
\*The "35th Machine Design Award (Distinctive Meril Award)" sponsored by Nikkan Kogyo Shimbun \*Good Design Award 2005

GOOD DESIG

The "46th Best New 10 Products Award" sponsored by Nikkan Kogyo Shimbun

Development of a high-precision machining center with DCG<sup>nall</sup> (Driven at the Center of Gravity)

-The "24th Technology Development Award from the Japan Society for Precision Engineering"



Development of a turret with a built-in milling motor for NC lathes
1-The "2004 JSME (Japan Society of Mechanical Engineers) Medal for New Technology"

The high-rigidity, high-precision CNC latthe, NL Series

-The "34th Machine Design Award (Japan Machine Tool Builders' Association Award)" sponsored by the Nikkan Kogyo Shimbun

### NV Department

At the NV Department, we develop and manufacture vertical machining centers. The NV5000a1, the first model in the N Series, has been a big hit, with more than 4,000 units sold. It still maintains a monthly production of 100 units, proving to be a strong cornerstone of our order activities. We also developed Driven at the Center of Gravity (DCG™) theory, and the NV4000 DCG and the NV1500 DCG, which were launched last year, boast high speed, high precision and high productivity in the die and mold and parts machining industries. and have received high praise from our customers. In FY 2006 we have completed the development of a new machine in our DCG line-up, the NV6000 DCG with a 600 mm Y-axis stroke, and it is now in the process of mass production. As for assembly, we have improved manufacturing quality and reduced production lead time for the NV Series through the cell production system and perfect parts preparation, establishing a system which meets the demand for shorter delivery times. The NV Department will continue to do our best always to be No. 1 in quality, cost and delivery time, to manufacture machines which will increase our customers' profitability, and to become Global One.







# > NH Department

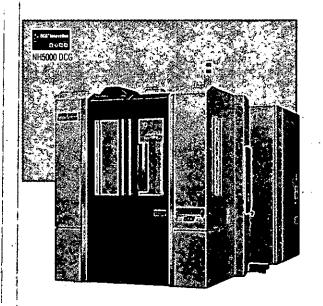
The NH Department develops and manufactures horizontal machining centers. We have released many horizontal machining centers with ¹DCG™ technology, from the NH4000 DCG to the NH8000 DCG, which offer high-speed, high-precision machining with superior surface quality to meet the needs of the era, and have received high praise and support from our customers. In addition to the outstanding performance of these machines, they have a high degree of completion in all aspects, with a wide variety of peripheral equipment and systems, high compatibility of applications systems and efficient support for fixtures. In response to many requests from customers, we will continue development of the NH Series, and make it the standard model for the 21st century. Our whole staff are firmly convinced that we can achieve Global One with this Series.

NH4000 DCG
-The "46th Best New 10 Products Award" sponsored by Nikkan Kogyo Shimbun



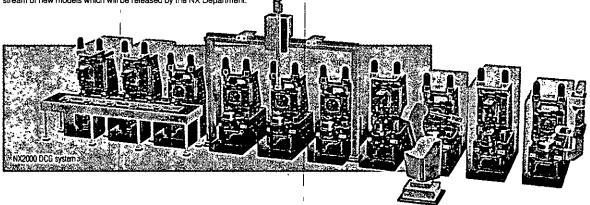


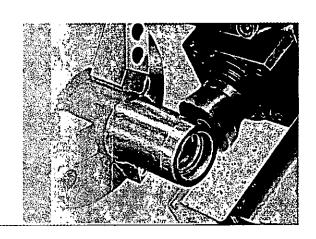


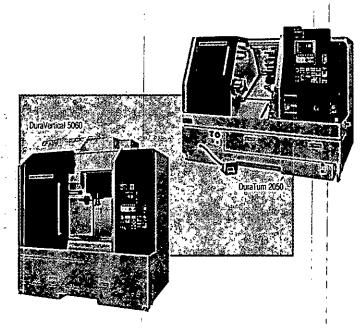


# > NX Department :

At the NX Department, we develop and manufacture lathes and machining centers for mass production parts machining. This year, we are going to make NX machines, which were developed to revolutionize mass production lines for small parts, into a series. We will release the NXH2000 DCG, the NXV2000 DCG and the NXT2000 DCG, vertical and horizontal machining centers and a lathe which are all the same size, as well as a vertical and horizontal machining center one class larger, the NXH3000 DCG and the NXV3000 DCG. We are also planning to expand the range of our tathes by the end of this year, by adding a long-type NZ-S machine with a distance between centers of 1,000 mm, which is the most suitable for shaft machining, to the NZ-S1500 compact 2-turner shaft lathe. What's more, the NMV5000 DCG 5-axis control machining center with a new structure is due to be launched in autumn 2006. Please look forward to the stream of new models which will be released by the NX Department.







# > Dura Department

The Dura Department was established in February 2005, as the sixth Mori Seiki department to hold both development and manufacturing functions. After development and inspection lasting sixteen months, we released the vertical machining center, the DuraVertical, and the 2-axis lathe, the Dura-Turn, in June 2006. These machines have strong basic performance, and offer stable, high-precision machining with few breakdowns at a reasonable price. The machines which we develop and manufacture have been created by paying attention to every detail from the development stage, right down to single bolts, in order to build a production system which integrates all of Mori Seiki's innovations since 2001, such as the cell production system and auto campsite system. The Dura Department will continue to do our best to manufacture machines which will satisfy our customers. Please watch out for the future evolution of the Dura Series.

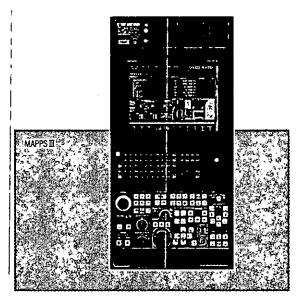
#### A new value called Dura

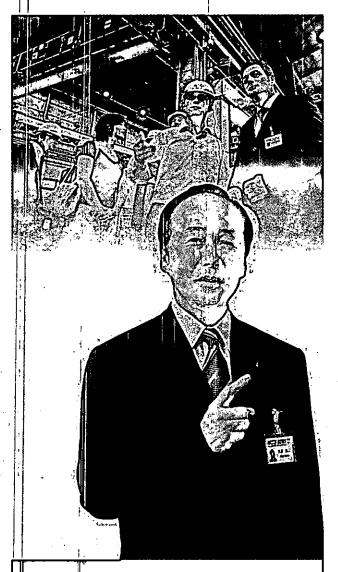
Durable: Long-lasting Universal: Versatile Reliable: Less downtime

Affordable & Accurate: High precision at a reasonable price

# > Control Design Department/DTL

Our integrated mill turn centers and multi-axis machines now have the 3-D interference checking function, thanks to the introduction of the MAPPSIX operating system. This function runs 3-D data for the main components such as spindles, workpieces, chucks, tools, etc on MAPPS, and automatically stops the machine if it detects any interference. We have also released MORI-AP, an automatic programming software for PCs which is compatible with MAPPS, allowing easy programming either at the machine or from your desk. For multi-axis machines, many customers used to use commercial CAM systems which needed postprocessors, but since mori seiki has started joint development of standardized postprocessors with the main CAM manufacturers, we will be able to offer CAM systems which can be started and run right away. As for the control devices, we use DD motors for the tables on our horizontal machining centers, for the tool spindles' rotary axes on our integrated mill turn centers, and for the A and B axes on the 5-axis control machining centers. The table on our latest NMV5000 DCG will have a maximum speed of 1,200 min1. What's more, the NL Series and the NV6000 DCG will soon be equipped with a new thermal displacement compensation function. It will measure the structure's thermal displacement caused by changes in the ambient temperature or by heat from the ball screws or motors with the heat sensors mounted on the beds and columns, predict the amount of deformation in real time, and adjust the position of the spindle and turrets. We will continue to develop innovative technologies which will be at the core of Mori Seiki products. Please look forward to them.





Kidij@kura

Managing Director
Engineering HO Executive Officer

# **Engineering System**

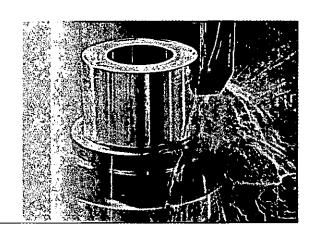
Everything from solving customers' technical problems, turnkey systems and peripheral equipment to accuracy, fixtures and tools. The Engineering HQ will respond to all the problems concerning customers' machining quickly and accurately.

### > Review of activities for FY 2005

The Engineering HQ is a technical support contact for all sales processes for machine tools, from technical proposals, inspections of machining time, quotations and test machining before the contract to run-off machining, training at the time of delivery and acceptance inspection afterwards. In line with our basic business motto, "Quickly and Accurately," we established Engineering Departments at our sales bases in Europe and the Americas, and have been making efforts to activate them. Concentrating on the showrooms in these regions, we installed the NT Series of integrated mill turn centers, which was released to respond to the current needs of the market, in order to emphasize our proposals and machining which demonstrate the maximum performance of our machines. Also, we have been narrowing down the specifications for turnkey projects and systems, which have horizontal machining centers at their core, as well as receiving orders and providing early acceptance inspections. As a result, we have seen the effects of our technical support. On the other hand, we have also strengthened the ongoing technical support for Thailand, Indonesia, China, etc. Through this close relationship, we are certain that we have contributed greatly to maximizing the performance of our customers' machines, and as a result, to improving the confidence that they have in Mori Seiki machines.

# > Future challenges and targets

Customers are looking for mass production of parts while maintaining accuracy, reduced running costs, short delivery times for multiple-item, small-lot production and high-precision parts, etc., and their needs have been growing more diverse every year. The Engineering HQ must continue to offer proposals which improve the performance of customers' machines by reducing the costs, which are the denominator, through selecting the best specifications, while using various methods to increase the outcomes, which are the numerator. Since machines are likely to become more complicated at an even faster rate. Mori Seiki is oping to release our NM Series, consisting of two models with 5-axis control, the NMV and the NMH, to the multi-axis machine market in addition to the NT Series. We will also do our best to do test machining more promotiv. and to establish an educational system to teach customers how to start operating and programming our machines quickly. During FY 2006, we set up MTL (Machining Technology Laboratory) in the U.S.A. and Japan, not only to propose ways to improve efficiency by changing machining conditions, but also to develop innovative technologies through new machining methods. We will also cooperate closely with tool and peripheral equipment manufacturers, large customers and universities, and will position this as a "seize" strategy to develop advanced methods. We think both overseas customers and customers who wish to develop their businesses globally have mutual goals, which are to reduce completion time for their products and to increase their business chances. In future we will work together even more closely with our customers, and will continue to provide them with the best proposals quickly and accurately.



# > Global engineering system

We have Engineering Departments with high levels of specialist knowledge in three places, Chicago, Stuttgart and Nagoya. We have also established Technical Sales Teams and Machining Technology Teams at campuses in Japan, to act as contacts for technical support for the entire sales process, from technical proposals to submission of estimates, contracts, run-off machining, delivery and acceptance inspections.

# > America Engineering Department







> Japan Asia Engineering Department





GREGORY HYATT MORI SEIKI U.S.A., INC. Vice President MTL Department



MARK H. MORR MORI SEIKI U.S.A., INC. Vice President America Engineering Department

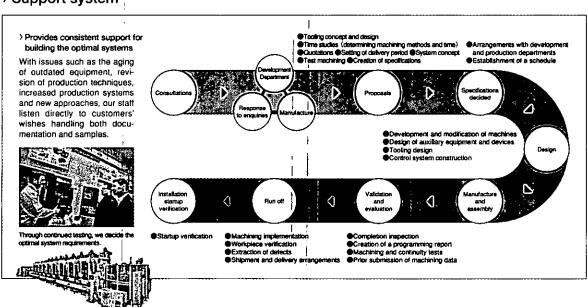


RALF RIEDEMANN Engineering HQ General Manager



Hidefurni Shirotori Director Engineering HQ Vice Executive Officer

# > Support system





**Clicati Tamai** 

Official Official Administrative (Official Official Offic

# Administrative Systems

At Mori Seiki, we have been concentrating on the establishment of internal control systems and the development of human resources, with the Administrative HQ as a core department. Mori Seiki, will continue to cultivate an open corporate culture and to grow with the aim of becoming Global One.

### > For FY 2006

In FY 2006, we will strive to establish an internal control system, as the most important measure for fulfilling Mori Seikl's corporate governance. The purposes of the internal control system are:

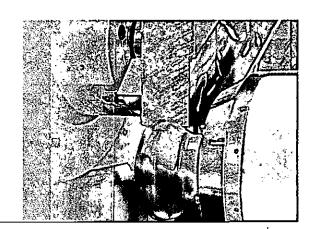
- 1) To guarantee the effectiveness and efficiency of work
- 2 To ensure the reliability of financial reporting
- 3 To comply with all relevant laws and regulations
- 4 To protect the company's assets

What's more, we should consider it not as something which is finished once it is established, but as a system which should be constantly reviewed and amended to improve its quality. In other words, this is management itself. In FY 2006, we will do our utmost to establish the internal control system relating to financial reporting. As for legal compliance, we will continue to make the prevention of the export of Mori Seiki products to countries which sponsor terrorism or which are in the middle of disputes, or to customers who are engaged in the manufacture of weapons of mass destruction, our top priority. We are committed to maintaining an open corporate culture based on contact, reporting and consultation, in order to build a climate in which all employees work in line with our code of conduct and in which information is always conveyed quickly and accurately to senior management.





Next, there is a saying that "A company's most valuable asset is its staff," and Mori Seiki's future depends on how many talented employees we can cultivate. First, in October 2006 we are going to establish the Mori Seiki University and start a systematic educational program to help our employees and our distributors' employees who are involved in sales, customer support and service to improve their sales and technical skills. Also, for Mori Seiki employees, we will provide executive education and training for the next-generation management, to reinforce our human resources on a consolidated basis.



### > Internal control

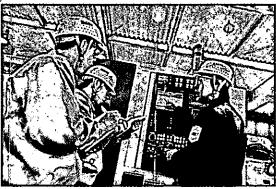
In June 2006 the Financial Instruments and Exchange Law (Japan's equivalent of the Sarbanes-Oxley, Act) was passed by the Diet, and from FY 2008 listed companies will be required to establish internal control systems for financial reporting. Reflecting the importance which we place on the reliability of financial reporting, we established a specialist team of seven people in the Internal Auditing Department in October 2005, before the bill was approved, to start the documentation of workflow, with the aim of putting our system in place one year before it is required by law. Morl Seiki places a high priority on financial transparency for shareholders, and we will continue to invest our management resources to prepare our system.

# > Human resources development and the establishment of the Mori Seiki University

Outstanding production starts with outstanding personnel. As part of our efforts to become Global One, Mori Seiki is devoting itself to developing our human resources, not only for the purpose of acquiring knowledge and skills, but also to create even better members of society and international citizens. Improving the professional skills and management ability required for each employee's business development is essential for our growth as a company and for the realization of our management philosophy. At Mori Seiki we will allocate about 1% of our annual sales to employee education for the purpose of self-actualization, so that individuals can display their own abilities and discover their own potential through their work. We offer various training programs to suit our employees' schedules, and we also adjust their work environment and the personnel system towards this end. In October 2006, we will establish the Mori Seiki University in the U.S.A. (Chicago) and Japan (Tateshina in Nagano). We are always working to further improve the quality of our sales, service and support.

# > Human Resources Development Center

At the Human Resources Development Center at the Iga Campus, we always have more than twenty models of new and older machines for training, as well as the latest 3-D measuring equipment in the Measurement Training Room. We are continually holding a variety of training programs in manufacturing, applications and technical training for employees and distributors both in Japan and overseas, to improve the quality of our business, products and service. We also run a range of schools to teach our customers' machining technicians. Throughout the world, we are working to develop excellent human resources by providing people with plenty of know-how to increase their skills and knowledge.



Technical training

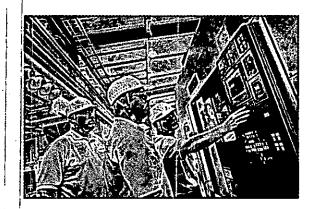


Human Resources Development Center





Mori Seiki believes that in order to achieve Global One status, our most important imanagement resource is our "talent." We are cultivating a large number of employ-lees who possess high levels of knowledge and skill and conducting an active recruitment policy, as the driving force behind our business activities.



### > Certified Skilled Workers

Certificates are awarded to technicians who can make the most of their superior skills to do things which machines cannot, and who can produce high-precision, high-quality products.

General Machine Instrument Manufacturing (Machining)



Yoshio Suzuki



Kazuo Nishioka



Yoshiki Otawa



Tatsuyoshi Ogura



Hisao Harada

> Automobile Manufacturing (Machining)

> General Machine Instrument Manufacturing (Finishing)



Tatsuaki Yamashita



Yasuhiro Higashi



Takashige Omura



Kazuo Kuromatsu

> General/Precision/Electrical Machine Instrument Maintenance (Machine Tool Maintenance)



Fujio Kumagai



Takayuki Miyazawa



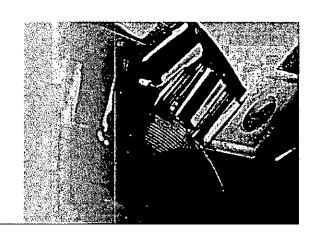
Kanii Tanaka



lwao Kawamori



Syoji Ueda



# > Number of people who have passed Trade Skills (Advanced)

Qualification	Number of people		
Trade Skills - Machining (Advanced)	13		
Trade Skills - Machine Inspection (Advanced)	8		
Trade Skills - Finishing (Advanced)	1		
Total	22		

# > Number of people with scores of 800 or above in TOEIC

	Score	Number of people		
	950~	15		
1	900~	11		
	850~	19		
	800~	28		
	Total	73		

# > Number of people with Doctorates, Master's Degrees

Number of people
27
105
132

## > Number of people who have passed Trade Skills (Level 1)

Qualification	Number of people
Trade Skills - Machining (MC operation) (Level 1)	206
, Trade Skills - Machining (Milling Machine operation) (Level 1)	3
, Trade Skills - Machining (NC lathe operation) (Level 1)	57
Trade Skills - Machining (Boring Machine operation) (Level 1)	1
Trade Skills - Machining (Surface Grinding Machine operation) (Level t	) 1
Trade Skills - Machine Inspection (Level 1)	150
; Trade Skills - Machine Diagrams (Level †)	4
(Trade Skills - Machine Maintenance (Level t)	173
Trade Skills - Machine Maintenance (Equipment diagnosis) (Level 1)	3
<sup>1</sup> Trade Skills - Machine Maintenance (Bectrical maintenance) (Level 1)	8
, Trade Skills - Metal Heat Treatment (General heat treatment) (Level 1)	96
Trade Skills - Metal Heat Treatment (High-frequency/frame heat treatment) (Leve	11) 4
Trade Skills - Pneumatic Equipment Assembly (Level 1)	3
Trade Skills - Finishing (Machine assembly finishing) (Level 1)	9
<sup>1</sup> Trade Skills - Hydrautic Equipment Adjustment (Level 1)	13
Total	731

# Number of people with Technical Qualifications

	Qualifications (Technical)	Number of people	
	Professional Engineering (PE)	3	
	CMtgE	10	
	CMfgT	89	
	Machine Design Technology (Level 1)	6	
••••	Machine Design Technology (Level 2)	4	
	Machine Design Technology (Level 3)	}	
	Total	113	



# Makoto Fujishima

Managing Director

Doctor of Engineering

Information Technology HO Executive Officer

# Activities of the Information Technology HQ

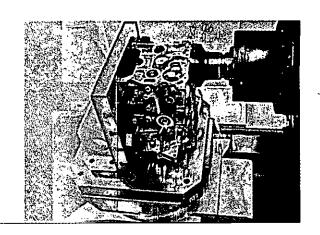
At the Information Technology HQ, we have been striving to improve the competitiveness of the company and to create added-value for our machines, both in system design and product design.

## Establishment of the Information Technology HQ

In June 2006 the Information Systems Department, which develops and operates the internal systems, the Control Design Department, which develops the software and hardware for control-related product designs, and DTL (Digital Technology Laboratory), which develops cutting-edge technologies in California, U.S.A., became an independent organization called the Information Technology Headquarters. Until then, the Information Systems Department had mainly been developing systems for use within the company. Now, however, it is inevitable that the Information Systems Department collaborates with the software development departments, since we trequently use MORI-NET to manage the production status of machine tools through the Internet, and some of the CAM software used in our machining departments is designed at DTL. For this reason, our main focus at the Information Technology HQ is now to dramatically improve efficiency in both system design and product design.

#### Activities

The Information Systems Department uses network technologies to transmit information quickly at low costs for our globally developing company. We build efficient systems so that Mori Seiki can sell our products worldwide even though we only produce them in Japan, and will be able to achieve our medium-term management plan, Mori-568PLAN. At the Control Design Department and DTL, we are developing new control systems and state-of-the-art technologies which add value to our products and can also be used within our company. For example, our MAPPS operating panel for machine tools has received high praise for its automatic conversational programming function, NET function and setup support function, and has become one factor in repeat purchases. MAPPS II. which was released in 2006 and took over from MAPPS as a third-generation operating software, is equipped with a 3-D interference checking function which is specifically designed to improve the safety of the integrated mill turn center. The MORI-NET operating system, which was released in July 2004, has been installed on 5,000 machines at our customers' factories, and has proved the advantages of the remote monitoring and remote maintenance functions. Also, we released a horizontal machining center with a table driven by DD motors in 2004, well ahead of our competitors, and have already shipped more than 800 units. We are currently developing DD motors not only for our horizontal machining centers, but also for our 5-axis machining centers and integrated mill turn centers. We will raise the value of our products even higher by developing these technologies as our core competencies and by launching new technologies continuously. We will strive to develop our activities as a new headquarters, to be able to give results which satisfy our customers.



# > DTL (Digital Technology Laboratory)

At DTL, which is based in Sacramento in California, U.S.A., we develop application systems for programming, simulation software, postprocessors, CL engines, etc. We also develop and analyze machine tools' elemental technologies, such as dynamic analysis. DTL works as Mori Seiki's IT front

### > 24-hour development system utilizing the time difference between Japan and the United States.

At Mori Seiki's Design and Development departments, we promote a Japan-America two-polar system consisting of DTL and the design teams in Japan. The design data created in Japan is sent to DTL in the United States, and is inspected using various analytic methods. This is a 24-hour development system which uses the time difference between Japan and the United States efficiently. It has allowed us to dramatically reduce development time and to guarantee the best possible machine structures.

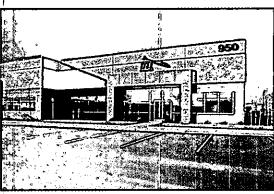
#### > Dynamic analysis

\* This is an analytical method which expresses the movement of structural parts as a series of differential equations, examines changes over time by repeated calculations involving thousands or even tens of thousands of steps, and conducts numerical simulations of the machine's vibration.

- Analysis by DTL Thermal displacement analysis
  - ·Analysis of natural vibration frequency
  - ·Fluid analysis
  - Acceleration/deceleration tests
  - ·Vibration tests

# Control Technology Department

The department develops unique operating systems which act as an interface between humans and machines. We develop a wide variety of control technologies to revolutionize customers' production sites, such as the MAPPSII third-generation operating panel, the network technologies and remote maintenance services which spread from it, cell control systems, tool management systems, DD (Direct Drive) motors, etc.



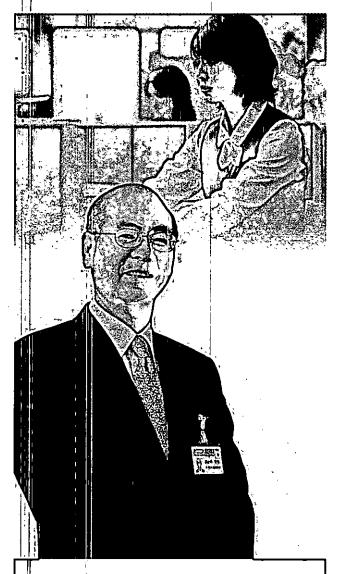












Morikuni Uchigasaki

Accounting//Finance/HO Executive Officer

Activities of the

# Accounting/Finance HQ

The Accounting/Finance HQ will send accurate information more quickly by introducing the global accounting system and by reinforcing its personnel and organization.

## Establishment of the Accounting/Finance HQ

The Mori Seiki Group, which conducts business activities globally, has many sales bases all over the world, and is determined to work on sales activities day and night in order to respond speedily to customers' demands. The Accounting/Finance HO was established on April 1, 2006, with the purpose of understanding and managing the situation of the Head Office and Group companies in Japan and overseas subsiduaries more quickly and accurately, as "accounting and finance information on a consolidated base," and making swift and competent management decisions. Strengthening the accounting and finance functions is one of the top priorities in our medium-term management plan, Mori-568PLAN, which has been our driving force since FY 2005, and the establishment of this new organization proves that we are committed to it.

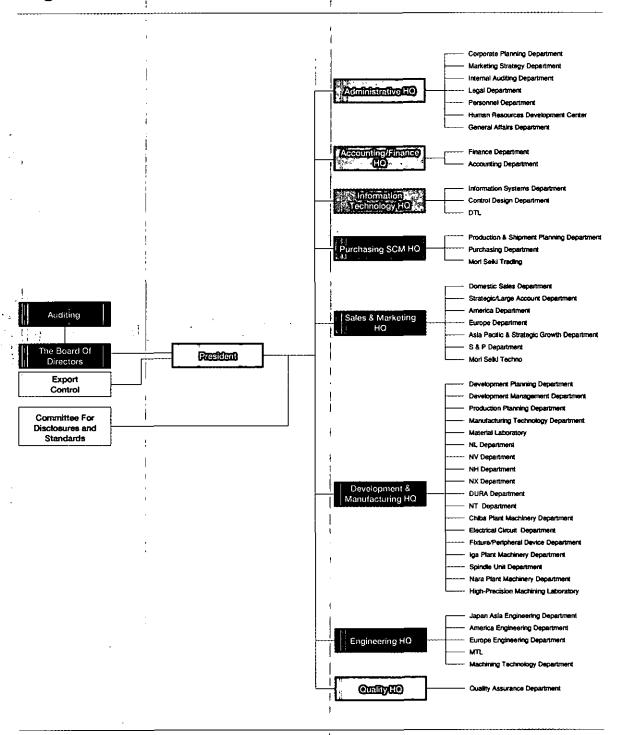




#### Activities

At the same time as the founding of our new headquarters in April 2006, we started the operation of the global accounting system at our Head Office and at Group companies in Japan and in Europe, by making the Nagoya Head Office the core of all the Mori Seiki Group companies in the world. We are planning to start using it at the remaining subsiduaries in the United States, Asia and Oceania in the autumn of 2006, aiming to operate a centralized worldwide system by the end of this fiscal year. We are sure that this global accounting system will help us to obtain and manage reliable accounting information quickly, introduce more advanced management accounting, speed up our business operation, and greatly contribute to raising the level of our business. Also, in addition to the new accounting system, since we were made an independent headquarters, we have been able to reinforce our human resources and organization. This has enabled us to procure and invest funds more globally, dynamically and efficiently, to support sales activities and to strengthen risk management. It also helped us with appropriate handling of international tax management, stricter internal controls and legal compliance, promotion of disclosure, etc. The Accounting/Finance HQ will continue to do our utmost to strengthen both the system and the organization, as well as to adapt ourselves to the dramatic changes in the global environment, and to increase the corporate value of the Mori Seiki Group.

# **Organizational Structure**



# **Board of Directors**

Masahiko Mori Hiroshi Mizuguchi Kazuyuki Hiramoto Takeshi Saito Koji Okura Hiraku Nakata Makoto Fujishima

- (i) President Dr. Eng.
- (2) Vice President
- 3 Senior Executive Managing Director Dr. Eng.
- Senior Executive Managing Director
- 5 Managing Director
- Managing Director
- (7) Managing Director Dr. Eng.

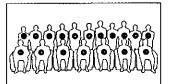


Hiroaki Tamai Takahiro Kobi Yasunori Hamabe Hidefumi Shirotori Toyofumi Nishio Morikuni Uchigasaki Norihide Maeda Kyoji Umeoka Koji Kageyama Katsuhiko Maehori Yasuo Noishiki

Takashi Nakanishi

- ® Director
- Oirector
- O Director
- 1 Director
- 12 Director
- (3) Director
- Director
- Standing Statutory Auditor
- Standing Statutory Auditor
- Tatutory Auditor Lawyer
- Statutory Auditor

Statutory Auditor



Financial Information Consolidated Ginancial Highlights II > >53 Consolidated Balance Sheets 256 Consolidated Statements of Income 258 Consolidated Statements of Shareholders' Equity \$59 Consolidated Statements of Cash Flows 260 Notes to Consolidated Financial Statements March 31, 2006 261 Report of Independent Auditors 272

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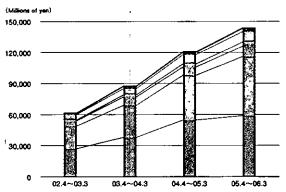
# CONSOLIDATED FINANCIAL HIGHLIGHTS II

# > Sales by Products

Fiscal Year	MC	NC LATHES	MT SERIES	GRINDING MACHINES	PARTS	SERVICE	OTHER	TOTAL
2002.4.1~	27,494	22,434	5,081	1,478	5,205	1,224	948	63,864
2003.3.31	43.1 %	35.1 %	8.0 %	2.3 %	8.1 %	1.9 %	1.5 %	100.0 %
2003.4.1~	38,010	30,658	7,772	2,210	5,835	1,879	1,193	87,557
2004.3.31	43.4 %	35.1 %	8.9 %	2.5 %	6.6 %	2.1 %	1.4 %	100.0 %
2004.4.1~	55,412	1 42,929	7,945	2,846	9,245	2,403	1,386	122,166
2005.3.31	45.4 %	35.1 %	6.5 %	2.3 %	7.5 %	2.0 %	1.2 %	100.0 %
2005.4.1~	59,474	57,411	9,749	4,276	્રે 10,282 ૂ ે	2.792	1,356 p	, 145,340
2006.3.31		€ 39.5 % 5. v		3.0 %			0.9 % 4 3	∕′ 5100.0 % <sup>3</sup>

"SOFTWARE," which had been presented as a separate segment up to the previous year has been included in "OTHER" in the current year

(Millions of yer



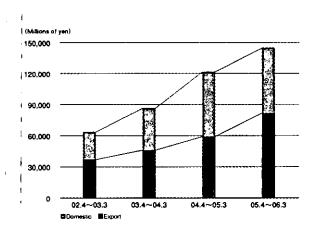
# OTHER USERVICE PARTS GRINDING MACHINES SMT SERIES ENC LATHES EMC ,

# Overseas Sales

Fiscal Year	TOTAL
	36,743
2002.4.1~2003.3.31	57.5 %
	46,236
2003.4.1~2004.3.31	52.8 %
	59,146
2004.4.1~2005.3.31	48.4 %
	82,123
2005.4.1~2006.3.31	58.5 % S
	····

Each amount above has been included in net sales.

Each percentage above has been calculated based on the net sales for the respective fiscal year.



# > Depreciation, Net Income (Loss) and Investments in Plant and Equipment

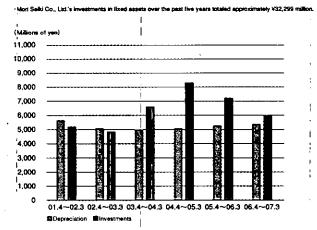
.	Fiscal Year	Depreciation			Net income (loss)	Investments
	2001.4~2002.3	5,679		T	(16,607)	5,226
	2002.4~2003.3	5,114	i		(5,555)	4,862
	2003.4~2004.3	4,999	i	1	712	6,644
	2004.4~2005.3	5,100		T	9,381	8,328
1	2005.4~2006.3	5,289	9(4)		13,802 次世 / 4	7,239

(Mittions of yer

# > Estimate



(Millions of yen)



# CONSOLIDATED FINANCIAL HIGHLIGHTS II

# > Five-year Summary

	•	Thousands of U.S. dollars				
Fiscal Year	2005.4~2006.3	2004.4~2005.3	2003.4~2004.3	2002.4~2003.3	2001.4~2002.3	2005.4~2006.3
Net sales	¥145,340	¥122,166	¥ 87,557	¥ 63,864	¥ 69,656	1,237,147
Net income (loss)	13,802	9,381	712	(5,555)	(16,607)	117,484
Net income (loss) as a percentage of sales	9.5%	· 7.7%	0.8%	(8.7%)	(23.8%)	9.5%
Selling, general and administrative expenses	39,060	30,865	24,732	22,755	19,492	332,483
Cash dividends	3,677	1,761	883	445	450	^^ .31,299 <b>₽</b> ₩
Total assets	162,779	135,631	122,166	115,123	113,415	1,385,589
Shareholders' equity	116,347	96,443	86,912	86,875	93,551	990,356
Property, plant and equipment, net	55,747	59,910	, 56,561	56,977	59,575	474,523
Working capital	63,333	40,957	41,239	23,970	36,728	539,096

Per share data :			Yen			U.S. dollars
Net income (loss)	¥ ¥ 153.62	¥ 104. <del>9</del> 4	¥   7.23	¥ (61.96)	¥ (178.93)	\$ \$ _ 1.31
Cash dividends	40.00	20.00	10.00	5.00	5.00	0.34

<sup>1.</sup> Net income (loss) per share is computed based upon the weighted-everage number of shares of common stock outstanding during each fiscal year as adjusted for free share distributions.

<sup>3.</sup> The accompanying U.S. dollar amounts have been translated from year, solely for convenience, as a matter of arithmetic computation only, at ¥117-8 = U.S.\$1.00, the exchange rate prevailing on March 31, 2001

# CONSOLIDATED BALANCE SHEETS

# > ASSETS

	Millions	of yen	Thousands of U.S. dollars (Note 1
	Marc	March 31,	
	2006	2005	2006
Current assets:	Liver of the second		
Cash and deposits (Note 4)	₹ 31,583	¥ 12,775	\$ 268,837
Notes and accounts receivable:	Property and the second		D'43-32 (1)
Trade	29,962	27,765	255,039
Allowance for doubtful receivables	(273)	(329)	(2,324)
Notes and accounts receivable, net	29,689 € 8	27,436	. 252,715
Inventories (Note 5)	25,063	21,069	213,339 A.P. F
Deferred income taxes (Note 10)	142	199	1,209
Other current assets	2,889	2,220	. 4,591 € ي المراجعة
Total current assets	<i>್ಟ್ರಿ</i> 89,368 <i>್ಟ್ರ</i> ್ನ್ನ	63,699	760,691
Property, plant and equipment (Note 7):	THE STATE OF THE		7.75 · 10 · 10 · 10 · 10 · 10 · 10 · 10 · 1
Land (Note 12)	21,016	21,672	178,890
Buildings and structures	50 64,649 √	65,360	\$ 550,298
Machinery, equipment and vehicles	39,913 🚛	40,711	339,743 🛴
Construction in progress	日本学 2717/でき	945	6,103
	126,295	128,688	و 1,075,034
Accumulated depreciation	(70,548)	(68,778)	(600,511)
Property, plant and equipment, net	jkrij 255,747 <sub>8</sub>	59,910	474,523
Investments and other assets:			
Investments in securities:			
Unconsolidated subsidiarles and affiliates (Note 6)	ું દે <sup>ખુ</sup> ા,211% ફેન્ટ્ર	1,096	10,308
Other	i 12,776 👌	7,623	* ¥ 🖟 🛊 108,751 👍
Total investments in securities	13,987	8,719	/ 35 巻119,059/ 人。
Deferred income taxes (Note 10)	26	5	· 221**
Other assets:	STALL.		A STATE OF THE STA
Goodwill	ر باز المارية ( 1,326 )	1,240	**** 11,287
Other	2,327.	2,058	. 19,808
Other assets, net	. § 7 . ∰3,653 ' ∳ √	3,298	\$31,095
Total investments and other assets	17,666	12,022	150,375
Total assets:	3/3¥162,779 ¥364	¥135,631	3. \$ \$1,385,589

See accompanying Notes to Consolidated Financial Statement

# **CONSOLIDATED BALANCE SHEETS**

# > LIABILITIES, MINORITY INTERESTS AND SHAREHOLDERS' EQUITY

,	Millions	Thousands of U.S. dollars (Note 1)	
:	March	31,	March 31,
· · · · · · · · · · · · · · · · · · ·	2006	2005	2006
Current liabilities:			THE TANK
Short-term bank loans (Note 9)	√ ¥ 1,320	¥ 1,370	\$ 11,236
Current portion of long-term debt (Note 9)	5,084	5,084	43,275
Accounts payable	9,698	8,200	ন ু ্রিক্ট্রেন 82,550 : কার্ট্রে
Accrued income taxes (Note 10)	1,248	464	L 5 € 10,6231 - 3 = 1
Accrued expenses	P. 417/	529	
Deferred income taxes (Note 10)	203 😽	169	1,728
Advances received	2,085	1,310	17,748
Other current liabilities	5,978 %	5,616	<b>₹</b> \$\$ 50,885
Total current liabilities	[ \$ 26,033 ₹, / ]	22,742	221,595
Long-term flabilities:			
Long-term debt (Note 9)	14,457	12,708	123,059
Deferred income taxes (Note 10)	3,359	1,758	28,592
Deferred income taxes on land revaluation reserve (Notes 10 and 12)	1,824	1,824	* 15,526 / W
Other long-term liabilities	333		2,835 ** ***
Total long-term liabilities	19,973	16,290	170,012
Minority Interests	426	156	** \$3,626
Contingent liabilities (Note 14)	in California		
Shareholders' equity (Notes 11 and 19):			
Common stock:			
Authorised — 157,550,000 shares — 31st March, 2006 and 2005	<b>广泛编数</b> 流		14.5
Issued — 96,364,872 shares — 31st March, 2006	29,286	-	249,285
Issued — 94,775,427 shares — 31st March, 2005		28,191	
Capital surplus	42,529	40,932	€ 362,011
Land revaluation reserve (Note 12)	(4,637)	(13,172)	(39,471)
Retained earnings	49,645	46,255	``* 422,583`` ' a
Net unrealised holding gain on securities (Note 6)	4,577	2,323	38,960
Translation adjustments	(1,186)	(2,236)	ి ్ (10,096)
Treasury stock, at cost: 4,433,509 shares - 31st March, 2006	≸ %g . §(3,867) \$\$ >>	_	(32,916)
6,725,554 shares — 31st March, 2005		(5,850)	
Total shareholders' equity	116,347	96,443	990,356
Total liabilities, minority interests and shareholders' equity	₹° .¥162,779	¥135,631	\$1,385,589

See accompanying Notes to Consolidated Financial Statements

# CONSOLIDATED STATEMENTS OF INCOME

•	Millions	of yen	Thousands of U.S. dollars (Note 1)
	Year ended I	Year ended March 31,	
1	2006	2005	2008
Net sales	¥145,340 } <	¥122,166	\$1,237,147@ J. F
Cost of sales (Note 8)	89,985	80,784	765,960
Gross profit	55,355	41,382	471.187
Selling, general and administrative expenses (Notes 8 and 13)	39,060	30,865	332,483
Operating income	16,295	10,517	:> ` \ √ 138,704∮ · <sub>\$</sub> `y :
Other income (expenses):	17.5		
Interest and dividend income	124	113	38 (4 94) 1,056 (8)
Interest expense	(110)	(136)	第二次 (936)。 本元(936)。
Gain on sales of investments in securities (Note 6)	917	0	7,806
Foreign exchange (loss) gain, net	(292)	54	(2.486)
Retirement benefits paid to directors and statutory auditors	関連を - **	(400)	
Loss on sales and disposal of property, plant and equipment, net	(980)	(100)	(8,342) · ,
Loss on impairment of fixed assets (Note 7)	(609)	_	注。/ / 13 (5.184) 4%;,
Other, net	(191)	(44)	\$\dagger{\pi_1,626}\dagger^*\dagger_\d
Income before income taxes and minority interests	15,154	10,004	128,992
Income taxes (Note 10):			Was well and
Ситеп	1,146	412	9.755
Deferred	126	118	- 8 _ 1,072
	1,272,	530	10,827
Income before minority interests	13,882	9.474	] 🛧 🛴 118,165 🕢 🎮
Minority Interests in net income of consolidated subsidiaries	(80) 文	(93)	(681)
Net income	¥ ,13,802	¥ 9,381	\$ 117,484

See accompanying Notes to Consolidated Financial Statements.

# CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

	N			Millions	s of yen		
	Number of shares of common stock	Common stock	Capital surplus	Land revaluation reserve (Note 12)	Retained earnings	Net unrealised holding gain on securities (Note 6)	Translation adjustments
Balance at March 31, 2004	94,775,427	¥28,191	¥40,931	¥ (13,576)	¥38,208	¥1,527	¥ (2,863)
Net income	-		-	-	9,381	_	-
Cash dividends	_	1_	_	_	(883)	_	-
Bonuses to directors and statutory auditors	-	ļ <u> </u>	_		(69)	_	-
Adjustments resulting from exclusion of subsidiaries from consolidation	-	, -	_	_	22	_	-
Gain on disposition of treasury stock	-	i -	1	-	-	-	<del>-</del>
Net change in land revaluation reserve	_	_	_	404	(404)	_	-
Net change in net unrealised holding gain on securities	-	' –	-	_	-	796	_
Net change in translation adjustments	-	-	-	-	-	-	627
Balance at March 31, 2005	94,775,427	28,191	40,932	(13,172)	46,255	2,323	(2,236)
Net income	-	ı –	-	_	13,802	-	-
Cash dividends	-	-	-	-	(1,761)	_	-
Bonuses to directors and statutory auditors	-	1 -	-		(116)	-	-
Issuance of new stock upon exercise of stock acquisition rights	1,589,445	1,095	1,094	_	_	-	_
Gain on disposition of treasury stock	-	I -	503	-	-	-	_
Net change in land revaluation reserve	-	, –	_	8,535	(8,535)	-	_
Net change in net unrealised holding gain on securities	-	: 1 -	-	_	-	2,254	_
Net change in translation adjustments	-	1 ! -	-	_	-	_	1,050
Balance at March 31, 2006	96.364.872	₩¥29,286	¥42.529	#¥#(4.637)	¥49.645	4 4.577	¥ (1:186)

	Thousands of U.S. dollars (Note 1)								
	Common stock	Capital surplus	Land revaluation reserve (Note 12)	Retained earnings	Net unrealised holding gain on securities (Note 6)	Translation adjustments			
Balance at March 31, 2005	\$239,964	\$348,417	\$(112,121)	\$393,726	\$19,774	\$ (19,033)			
Net income	-	-	-	117,484	_	_			
Cash dividends	. 1 –	-	_	(14,990)	_	-			
Bonuses to directors and statutory auditors	1 -		-	(987)	_	-			
Issuance of new stock upon exercise of stock acquisition rights	9,321	9,312	-	-	-	-			
Gain on disposition of treasury stock	-	4,282	-	-	-	-			
Net change in land revaluation reserve	_		72,650	(72,650)	_	_			
Net change in net unrealised holding gain on securities	, -	-	_	_	19,186	_			
Net change in translation adjustments	-	_	_	_	_	8,937			
Balance at March 31, 2006	\$249,285	\$362,011,	\$ (39,471)	\$422,583	°~ \$38.960	<b>\$</b> (10,096)			

See accompanying Notes to Consolidated Financial Statements

# CONSOLIDATED STATEMENTS OF CASH FLOWS

	Millions of	yen	Thousands of U.S. dollars (Note 1)
	Year ended M	arch 31,	Year ended March 31,
1	2006	2005	2006
Operating activities:	13 3 700		
Income before income taxes and minority interests	V15,154	¥10,004	🚓 🤯 💲 \$128,992 🕏 🖟 🔻
Adjustments to reconcile income before income taxes and minority interests to net cash provided by operating activities:			
Depreciation and amortisation	5,289	5,100	45,020
Loss on impairment of fixed assets	<b>309</b> € 609		5,184
Loss on sales and disposal of property, plant and equipment, net	980	100	8,342
(Decrease) increase in allowance for doubtful receivables	(235)	43	(2,000)
Interest and dividend income	58 1 1 1 (124) 建建筑	(113)	اه د ( (1,056) د د د د
Interest expense	110	136	② 3: 936≥ ≥ <b>3</b> 5
Unrealised exchange gain	(460)	(56)	\$ (3,916) → 🎎
Changes in operating assets and liabilities:	# 100 10 10 10 10 10 10 10 10 10 10 10 10		11.
Notes and accounts receivable	\$ * ↓ \$\ (1,176) \$\$\\$	(6,725)	<b>第</b> 卷。 (10,010)
Inventories	(2,672)	(4,683)	** * (22,744) * * * * *
Notes and accounts payable	V. 41.347	1,456	11,466
Bonuses to directors and statutory auditors	114 35 (116)	(69)	(987)
Other, net	(1,058)	1.816	(9,006).
Subtotal	17,648	7.009	2 3 150,221
Interest and dividend income received	S 127 55	113	1,081
Interest paid	/% (% » (111) \$#\)	(138)	(945) A
Income taxes paid	(536)	(130)	(4.562) 3 ° (4.562)
Net cash provided by operating activities	17.128	6.854	145.795
Investing activities:	79.33.78.5	0,00	
Purchases of property, plant and equipment	a (3,780)	(5.935)	(32,176)
Proceeds from sales of property, plant and equipment	2.542	242	\$\$\$ \$ \$ \$ 21,638 • \$\$\$\$\$
Increase in investments in securities	(1,627)	(299)	(13,849)
Proceeds from sales of investment securities	1.134	0	9,653
Increase in investment in subsidiaries and affiliates	(64)	(700)	んか (545). ※3
Purchases of other assets	(1,081)	(395)	(9,202),
Other, net	(125) <b>3</b>	73	\$65 X (1,064)
Net cash used in investing activities	(3,001)	(7,014)	(25,545)
Financing activities:		(7,017)	while all and a second design
(Decrease) increase in short-term bank loans	(50)	1,370	(426)
Decrease in long-term bank loans	(7,887)	1,370	(67,135) of the
Repayment of long-term debt	3.9-223	(2.584)	8 7 2 2 1 1 44 = 1 2 2 4
Proceeds from issuance of bonds with stock acquisition rights	\$ 11,542	(2,004)	98,247
Purchases of treasury stock	\$ (37)	(350)	(315)
Proceeds from sales of treasury stock	2,526		21,502
Cash dividends	(1,761)	(883)	(14,990)
Other, net	192	10	1,634
Net cash provided by (used in) financing activities	4,525	(2,437)	38,517
Effect of exchange rate changes on cash and cash equivalents	159 3 3	(111)	354
Increase (decrease) in cash and cash equivalents	18,811	(2,708)	160.121
Cash and cash equivalents at beginning of the year	12,772	15,965	108,716
Decrease in cash and cash equivalents resulting from exclusion	12,112.686	(485)	\$15.00,710,744.24 \$15.00
of subsidiaries from consolidation			
Cash and cash equivalents at end of the year (Note 4)	¥31,583	¥12,772	\$268,837

See accompanying Notes to Consolidated Financial Statements

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS March 31, 2006

### 1. Basis of Presentation

Mori Seiki Co., Ltd. (the "Company") and its domestic consolidated subsidiaries maintain their accounts and records in accordance with accounting principles generally accepted in Japan. Its overseas consolidated subsidiaries maintain their accounts and records in conformity with the requirements of their countries of domicile.

The accompanying consolidated financial statements are prepared on the basis of accounting principles generally accepted in Japan, which are different in certain respects as to the application and disclosure requirements of international Financial Reporting Standards, and have been compiled from the consolidated financial statements prepared by the Company as required by the Securities and Exchange Law of Japan. In preparing the accompanying financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued in Japan in order to present them in a format which is more familiar to readers outside Japan. In addition, the notes

to the consolidated financial statements include information which is not required under accounting principles and practices generally accepted in Japan but is presented herein as additional information.

Certain reclassifications of previously reported amounts have been made to the consolidated financial statements for the year ended March 31, 2005 to conform them to the 2006 presentation. Such reclassifications had no effect on consolidated net income or shareholders' equity.

The accompanying consolidated financial statements have been translated from yen amounts into U.S. dollar amounts, solely for convenience, as a matter of arithmetic computation only, at ¥117.48 = U.S.\$1.00, the exchange rate prevailing on March 31, 2006. This translation should not be construed as a representation that yen have been, could have been, or could in the future be, converted into U.S. dollars at the above or any other rate.

# 2. Summary of Significant Accounting Policies

#### (1) Principles of consolidation

The accompanying consolidated financial statements include the accounts of the Company and all subsidiaries over which substantial control is exerted through either majority ownership of voting stock and/or by other means. All significant intercompany balances and transactions have been eliminated in consolidation.

For consolidation purposes, the financial statements of four consolidated subsidiaries whose fiscal year end is December 31 have been included in consolidation, on the basis of a full fiscal year, for the year ended March 31.

All assets and liabilities of the subsidiaries are revalued on acquisition, if applicable, and the excess of cost over the underlying net assets at each respective date of acquisition is amortised over a period of five years on a straight-line basis.

#### (2) Foreign currency translation

Receivables and payables denominated in foreign currencies are translated into yen at the fiscal year-end rates. Gain or loss resulting from such translation adjustments is credited or charged to income as incurred. The balance sheet accounts of the overseas consolidated subsidiaries have been translated into yen at the rates of exchange in effect at the balance sheet date, except for the components of shareholders' equity, which have been translated at their historical rates. The differences resulting from translationiare presented as components of shareholders' equity and minority interests. Revenues, expenses and cash flows are translated at the average rates for the year.

#### (3) Cash and cash equivalents

For the purpose of the consolidated statements of cash flows, cash and cash equivalents consist of cash on hand, deposits with banks withdrawable on demand, and short-term investments which are readily convertible to cash subject to an insignificant risk of any changes in their value and which were purchased with an original maturity of three months or less.

#### (4) Allowance for doubtful receivables

The allowance for doubtful receivables is calculated based on the ac-

tual historical ratio of bad debts and an estimate of certain uncollectible amounts determined after an analysis of specific individual receivables.

#### (5) Inventories

Merchandise, finished goods and work-in-process at the Company and its domestic consolidated subsidiaries are stated at cost determined principally by the average method, and those at the overseas consolidated subsidiaries are stated principally at the lower of cost or market, cost being determined by the first-in, first-out method.

Raw materials are stated at cost determined by the moving average method. Supplies are stated at cost determined by the last purchase price method.

#### (6) Property, plant and equipment

Depreciation of property, plant and equipment of the Company and the domestic consolidated subsidiaries, except for buildings acquired on or subsequent to April 1, 1998, is calculated by the declining-balance method over the useful lives of the respective assets. Depreciation of buildings of the Company and the domestic consolidated subsidiaries acquired on or subsequent to April 1, 1998 is calculated by the straight-line method. Depreciation of property, plant and equipment of the overseas subsidiaries is calculated by the straight-line method.

†The useful lives of property, plant and equipment are summarised as follows:

Buildings and structures 7 to 50 years Machinery, equipment and vehicles 2 to 17 years

#### (7) Lease:

Non-cancelable leases of the Company and the domestic consolidated subsidiaries are accounted for as operating leases regardless of whether such leases are classified as operating or finance leases, except that leases which stipulate the transfer of ownership of the leased property to the leasee are accounted for as finance leases.

Leases other than operating leases of the overseas subsidiaries are accounted for as finance leases.

#### (8) Marketable securities and investments in securities

The accounting standard applicable to financial instruments requires that securities be classified into three categories: trading securities, held-to-maturity debt securities or other securities. Trading securities are carried at fair value, and gain or loss, both realised and unrealised, is credited or charged to income. Held-to-maturity debt securities are carried at amortised cost. Marketable securities classified as other securities are carried at fair value with any changes in unrealised holding gain or loss, net of the applicable income taxes, reported as a separate component of shareholders' equity. Non-marketable securities classified as other securities are carried at cost. Cost of securities sold is determined principally by the moving average method.

#### (9) Income taxes

Deferred income taxes are recognised by the liability method. Under the liability method, deferred tax assets and liabilities are determined based on the differences between financial reporting and the tax bases of the assets and liabilities and are measured using the enacted tax rates and laws which will be in effect when the differences are expected to reverse.

in accordance with a law on amendment of local tax laws and so forth, effective April 1, 2004, business scale taxation went into effect. A domestic corporation with capital in excess of ¥100 million is subject to business scale taxation on the basis of the total amount of value added, the size of its capital and its taxable income. Based on a new accounting standard for business scale taxation, the Company and certain domestic consolidated subsidiaries accounted for business scale taxation with respect to the amounts of value added and capital as a component of selling, general and administrative expenses. Conse-

# 3. Changes in Method of Accounting

#### (1) Revenue recognition

Effective the year ended March 31, 2006, the Company and its domestic consolidated subsidiaries have changed their revenue recognition policy from a shipping date basis to a customer acceptance basis. This change was made due to the fact that an increase in turnkey projects is attributable to the trend towards lengthening the period from product shipping to customer acceptance reflecting the complexity and sophistication of these projects.

Accordingly, in order to control the shipping-to-customer-acceptance process more effectively, the Company adopted customer acceptance at the basis for its revenue recognition policy. The effect of this change was to decrease sales, operating income, income before income taxes and minority interests for the year ended March 31, 2006 by ¥1,798 million (\$15,305 thousand), ¥554 million (\$4,716 thousand), and ¥554 million (\$4,716 thousand), respectively.

# (2) Impairment of fixed assets

Effective the year ended March 31, 2006, the Company and its domestic consolidated subsidiaries have adopted a new accounting standard for the impairment of fixed assets which requires that tangible and intangible fixed assets be carried at cost less depreciation, and be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable.

quently, selling, general and administrative expenses for the year ended March 31, 2005 increased by ¥235 million and income before income taxes and minority interests for the year then ended decreased by the same amount.

#### (10) Derivatives

Derivatives are stated at fair value.

#### (11) Hedge accounting

Gain or loss on derivatives designated as hedging instruments is deferred until the loss or gain on the underlying hedged item is recognised.

#### (12) Research and development costs and computer software

Research and development costs are charged to income when incurred. Expenditures relating to software developed for Internal use are charged to income when incurred unless these contribute to the generation of future income or cost savings. Such expenditures are capitalised as assets and amortised by the straight-line method over the useful life of the software, generally 5 years. Expenditures relating to software developed for sale in the market are capitalised as assets and amortised by the straight-line method over the prospective sales period, generally 3 years.

#### (13) Goodwill

Goodwill is amortised by the straight-line method over periods ranging from 5 to 10 years.

#### (14) Bonds issuance expenses

Bonds issuance expenses are charged to income as incurred.

Companies are required to recognise an impairment loss in their statement of income if certain indicators of asset impairment exist and if the book value of an asset exceeds the undiscounted sum of its future cash flows. The standard states that impairment losses are to be measured as the excess of the book value over the higher of (1) the fair market value of the asset, net of disposition costs, and (2) the present value of future cash flows arising from ongoing utilisation of the asset and from its disposal after use. The standard covers land, factories, buildings and other forms of property, plant and equipment as well as intangible assets. Fixed assets are to be grouped at the towest level for which there are identifiable cash flows which are independent of the cash flows from other groups of assets.

As a result of the adoption of this new accounting standard, a loss on impairment of fixed assets in the amount of ¥609 million (\$5,184 thousand) was recognised and income before income taxes and minority interests decreased by the same amount for the year ended March 31, 2006 from the corresponding amount which would have been recorded under the previous method.

The impairment loss on the assets identified as impaired has been deducted directly from their carrying amounts as reflected in the consolidated balance sheet at March 31, 2006.

# 4. Cash and Cash Equivalents

In the presentation of the consolidated statements of cash flows, the relationship between the items included in cash and cash equivalents and the corresponding amounts reflected in the balance sheets at March 31, 2006 and 2005 are summarised as follows:

	; 1	Millions o	f yen	Thousands of U.S. dollars
1	!	2006	2005	2006
Cash and deposits	- 1	¥31,583 ₩	¥12,775	\$268,837
Time deposits with an original maturity in excess of 3 months included in cash and deposits			(3)	
Cash and cash equivalents at end of the year		₩ ¥31,583	¥12,772	\$268,837

During the year ended March 31, 2006, the Company acquired shares of MS POLLARD LTD, and included this subsidiary in consolidation. The assets and liabilities of MS POLLARD LTD, when initially consolidated, the acquisition cost of the shares of MS POLLARD LTD, and the Company's total expenditure to acquire these shares are summarised as follows:

	1!	Millions of yen	Thousands of U.S. dollars
	'	2006	2006
Current assets	i 1	A 71,198	\$10,198
Non-current assets		学/学(こうなど) 117 (新聞) (117) (11	996
Goodwill		602 g	5,124
Current liabilities	1 1	新 (1,907)	(16,233)
Acquisition cost of shares	1 1	F 9: ** ** 10	85
Cash and cash equivalents held by MS POLLARD LTD.	1 1	(40) as a	高级。(340) 第二章
Proceeds from acquiring shares of MS POLLARD LTD., net	· [	ETTY CAST VE 30 CONTRACT	\$ 255 美 40 46

Significant non-cash transactions for the year ended March 31, 2006 were as follows:

	Millions of yen	Thousands of U.S. dollars		
<u>i</u>	2006	2006		
Increase in common stock resulting from exercise of stock acquisition rights	¥1,095	\$ 9,321		
Increase in capital surplus resulting from exercise of stock acquisition rights	\$/#************************************	9,304		
Decrease in bonds with stock acquisition rights resulting from exercise of stock acquisition rights	2,167	18,446 N. J. R. A.		
Loss on redemption of bonds	21	大学 第179 章 公共		

During the year ended March 31, 2005, the Company acquired shares of MS SYFRAMO S.A.S. and included this subsidiary in consolidation. The assets and liabilities of MS SYFRAMO S.A.S. when initially consolidated, the acquisition cost of the shares of MS SYFRAMO S.A.S. and the Company's total expenditure to acquire these shares are summarised as follows:

	1	Millions of yen
!	1	2005
Current assets	Ī	¥431
Non-current assets		20
Goodwill		38
Current liabilities		(260)
Long-term liabilities		(16)
Acquisition cost of shares	,	213
Cash and cash equivalents held by MS SYFRAMO S.A.S.	1	(173)
Expenditure to acquire shares of MS SYFRAMO S.A.S., net	1	¥ 40

# 5. Inventories

Inventories at March 31, 2006 and 2005 consisted of the following:

	,	Millions of yen		Thousands of U.S. dollars	
	!	2006	2005	2006	
Merchandise		¥ ¥ 63 €	¥ 28	<b>536</b>	
Finished goods	i	12,260	8,161	// \$ 104,358 · *	
Work in process	1	* 5,424	4,617	46.170	
Raw materials and supplies	1	7,316	8,263	インス会でも162,275変更を発	
Total		ືຊ′ິ¥25,063∛ີ <b>%</b>	¥21,069	<b>3 \$213,339</b> ₹ 10 10 10 10 10 10 10 10 10 10 10 10 10	

# 6. Securities

Marketable securities classified as other securities at March 31, 2006 and 2005 are summarised as follows:

!		Millions	of yen			Thousa	ands of U.S	dollars
İ	2006	i	1	2005			2006	
	Acquisition Carrying cost value	Unrealised gain (loss)	Acquisition   cost	Carrying value	Unrealised gain	Acquisition cost	Carrying value	Unrealised gain (loss)
(1) Securities whose carrying value exceeds their acquisition costs:			1				TO A ST	
Equity securities	¥4,831 ¥12,526	÷ - ¥7,695 ⊹	¥3,720	¥7,623	¥3,903	. \$41,122 =	\$106,623	\$65,501
Debt securities	700 E E E E E	F SOME THE TANK	-	_	_	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	<u> </u>	
Other !	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		1 -	-	-	a +	·	£ 12 0
Subtotal !	4,831 12,526		3,720	7,623	3,903	41,122	106,623	65,501
(2) Securities whose carrying value doe not exceed their acquisition costs:			!					
Equity securities	% å 300 ∺ ∰ 250 ;	(50)	-	_	_	2,554	2,128	差复(426)
Debt securities	William Walder	3/4/5/00 - Ju	-	_	_	<b>她</b> 表数点的	·金克·司	
Other	32 3 3 3 3 3	李 第十二十二	-	_	-	19.17.20		
Subtotal	/ ₃ 300 ∰ 250 °	<b>(50)</b>	-	_	-	¢ ∀2,554°	ž. Ž 2,128	(426)
Total	_v5,131\&\v12,776	÷:¥7,645,∜	¥3,720	¥7,623	¥3,903	\$43,676	\$108,751	§ \$65,075

An impairment loss is recorded when the market value of a security falls by 30% or more from its carrying value. Sales of other securities for the years ended March 31, 2006 and 2005 were as follows:

1	Millions of y	Thousands of U.S. dollars	
1	2006 2005		2006
Proceeds	. ¥1,134	¥0	\$9,653
Aggregate gain	<b>#</b> >.₹₩4 917	0	7,806

The carrying value of principal investments in non-marketable securities at March 31, 2006 and 2005 was as follows:

1	Millions	of yen	Thousands of U.S. dollars
	2006	2005	2006
Investments in unconsolidated subsidiaries		¥300	\$2,554
Investments in affiliates	多元 2838 表 3	792	\$5.5. 7,133 Jules

## 7. Loss on Impairment of Fixed Assets

Loss on impairment of fixed assets recorded for the year ended March 31, 2006 related to the following asset and asset groups:

Lies	Classification		Millions of yen	Thousands of U.S. dollars		
Use	Classification	Location	2006	2006		
Idle property	Land	lkoma City, Nara Prefecture	¥ ¥302	\$2,571		
Idle property	Land	Eniwa City, Hokkaido	48	409 E		
Idle property	Machinery and equipment	Taiyo Koki Co., Ltd. 1	10 15 SEED 41 BALSE	774 AM 8 349 5 5		
Idle property	Other	Taiyo Koki Co., Ltd.	Problem 5	AS STAR HAZ A Sud.		
Other	Goodwill	Mori Seiki Mid-American Sales, Inc.	<b>213章 21</b> 3	1,813		
	-	Total	¥609 €	\$5,184		

The Company originally acquired the land in the above table for construction of a research facility and a sales office. However, following a change in the Company's capital expenditure plan, the land became idle property. In addition, machinery, equipment and certain other assets of Taiyo Koki Co., Ltd. are also idle property. Since there is no plan to utilize these assets and their market value has deteriorated, the Company has recognised an impairment loss.

Mid-American Sales Inc. recognised a loss on impairment of goodwill because Etlison Technologies, Inc., which had entered into a business alliance with the Mori Seiki Group as a distributor, started up its own business operations in 8 states in the United States: Illinois, Wisconsin, Iowa, Ohio, Indiana, Kentucky, Missouri and Michigan.

The Company and its consolidated subsidiaries basically group their assets by operating department. The assets are grouped by sales office in the sales department and by plant in the manufacturing department. Idle properties which are not expected to be used in the future are grouped individually.

Recoverable amounts are measured at reasonable estimates of their projected net setting prices. Recoverable amounts on land are based on their valuation for property tax purposes as adjusted reasonably.

### 8. Retirement Benefits

The Company has established an employees defined contribution pension plan.
The retirement benefit expenses for the years ended March 31, 2006 and 2005 are outlined as follows:

	1	Millions of yen		Thousands of U.S. dollars	
<u> </u>	ı	2006	2005	2006	
Contributions to the pension plan	1	¥642	¥592	\$5,465	

# 9. Short-Term Bank Loans and Long-Term Debt

The weighted-average interest rate on short-term bank loans was 1.38% at March 31, 2006 and 2005.

For effective financing purposes, the Company concluded line-of-credit agreements with three banks and the status of these at March 31, 2006 and 2005 is summarized as follows:

	1	Millions of yen		Thousands of U.S. dollars		
:	Í	2006	2005	2006		
Lines of credit	-	₹ ¥11,000	¥11,000	\$93,633		
Short-term loans	-					
Available credit	ī	€ € ¥11,000	¥11,000	\$ \$93,633 pm On		

Long-term debt at March 31, 2006 and 2005 consisted of the following:

		Millions	of yen	Thousands of U.S. dollars
	İ	2006	2005	2006
Zero coupon yen convertible bonds with stock acquisition rights due 2013	ļ	<b>₽</b> ₩ <b>V</b> 9,333	¥ -	\$ 79,443
Unsecured bank loans due through 2009	1	10,208	17,792	6 86,891
İ	i	19,541	17,792	166,334
Less current portion	}	5,084 # 5	5,084	43,275 - 45 to 1
		V14,457	¥12,708	\$123,059

The weighted-average interest rates on long-term bank loans was 0.47% at March 31, 2006 and 2005.

The aggregate annual maturities of long-term debt subsequent to March 31, 2006 are summarised as follows:

Year ending March 31,	1	Millions of yen	Thousands of U.S. doltars
2007	9	¥ 5,084	\$743,275
2008		5,084	43,275
2009	ļ. \$	40 A	8 8 Y (1 8 2 341 4 34 1 4 1 4 1 4 1 4 1 4 1 4 1 4 1
2010			\$\$\$.\$\f\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\
2011	1	T. J. F. T. T. T. T. T. T. T. T. T. T. T. T. T.	3/47/2016 (1997) AS
2012 and thereafter	1	9,333	79.443
		¥19,541	\$166,334

On June 13, 2005, the Company issued ¥11,615 million (\$98,868 thousand) of zero coupon yen convertible bonds with stock acquisition rights. An out-line of these bonds is as follows:

Type of shares to which acquisition rights apply

Issue price of stock acquisition rights

Exercise price of stock acquisition rights

Principal amount of bonds in the aggregate

Shares issued upon exercise of stock acquisition rights

Exercise period

Common stock of the Company

Nil

¥1,377 (\$11,721)

¥11,615 million (\$98,868 thousand)

¥2,188 million (\$18,624 thousand)

June 27, 2005 to March 12, 2012

Exercise of stock acquisition rights shall be deemed as payment by the bondholder of the full amount required to be paid upon exercise of the stock acquisition rights, rather than as a redemption of the bond at its face value.

# 10. Income Taxes

Income taxes in Japan applicable to the Company and its domestic consolidated subsidiaries consist of corporation tax, inhabitants' taxes and enterprise tax which in the aggregate, resulted in a statutory tax rate of approximately 40.49% for the years ended March 31, 2006 and 2005. The overseas subsidiaries are subject to the income tax regulations of the countries in which they operate.

A reconciliation of the differences between the statutory tax rates and effective tax rates for the years ended March 31, 2006 and 2005 as a percentage of income before income taxes and minority interests is as follows:

1 1	2006	2005
Statutory tax rate	<b>40.49%</b>	40.49%
Increase (decrease) in income taxes resulting from: Reversal of valuation allowance	(35.26)	(35.24)
Permanent non-deductible expenses	。""0.25彎	1.61
Elimination of unrealised gain and loss on inventories	基準1.54 實	(2.62)
Permanently non-taxable income	深(0.09)譽	(0.09)
Per capita portion of inhabitants' taxes	<b>6</b> 0.29	0.44
Temporary differences relating to investments in subsidiaries	議場1/45編	0.30
Other	羅(0.28)	0.41
Effective tax rates	\$30 8.39%	5.30%

The significant components of deferred tax assets and liabilities of the Company and its consolidated subsidiaries at March 31, 2006 and 2005 are summarised as follows:

1	Millions of	yen	Thousands of U.S. dollars	
	2006	2005	2006	
Current Deferred tax assets (reflected in current assets):	W. 493	¥ 91	\$ 4,196	
Tax loss carryforwards	1 39 34 34 - 134 4	6	170000000000000000000000000000000000000	
Accrued enterprise tax	X 374 7 50 a 124 55 5	87	1.056	
Other	1 59 8 245 W	271	F × 2.085 ≥ 2.085	
	882	455	* T 768 - 7,3375 - 3	
Less: valuation allowance	1 337567 73(651)579	(256)	(5.541)	
;	1 2069 19 (2119至3	199	1.796	
Offset of deferred tax liabilities	1 多 3 5 至 (69) 建筑		(587) SEE	
Deferred tax assets, net	1 42 Y V 7 142 EEE	¥ 199	W	
Deferred tax liabilities (reflected in current liabilities): Other	. v, (272)	¥ (169)	\$ (2,315)	
Offset of deferred tax assets	1 000 to 100 to		<b>加州的</b> 加州的第三人称单数	
Deferred tax liabilities, net	1 (203) 海河	¥ (169)	<b>埃克森高斯 \$</b> [1,728] [1,828]	
Noncurrent Deferred tax assets (reflected in investments and other assets): Loss on devaluation of listed equity securities	V 929	¥ 1,045	\$ 7,908	
Loss on impairment of fixed assets .	1 85 180 T 180 SE		茶花层瓷器器1,362 电空	
Depreciation I	1 8年8年7年2537 福安日	<b>-</b>	D 188 TEA4,571 Sen 5	
Tax loss carryforwards	1 97.75.77.260	4,079	以後結構系統第511。依然	
Other I	1 88.367 (234152 (258)	122	准元元是运输1,293 新点	
	### 421,838 ESE	5,246	**************************************	
Less: valuation allowance	1 第 元 3 (1,680) 通道	(5,078)	à (14,300) - A	
***************************************	1 等流动色 入158 表现	168	100 13 135 (1811,345 EAR	
Offset of deferred tax liabilities	1 建筑 (132) 建筑	(163)	<b>设施的基础设备(1,124)</b> 多数	
Deferred tax assets, net	1 TOWNS 1 Y 51 P. 26 32 3	¥ 5	新洲海绵 \$ 多爱 221 海滨区	
Deferred tax tiabilities (reflected in long-term fiabilities):  Deferred capital gain on property	(42)	¥ (78)	<b>\$</b> **(358).	
Reserve for depreciation for tax purposes	「致致医。また(121)素調	(125)	沙 主宝器 (1,030) 前空	
Unrealised holding gain on securities	新工学社 (3,096) 報報	(1,580)	(26,353) 為森木	
Other I	1 起一大。八二(232) [3]	(138)	法 (1,975) 发光。	
i	1 義。 ふ。 (3,491) 総議	(1,921)	月二年 高春 (29,716) 為為	
Offset of deferred tax assets	132 See	163	32.43 39.50 1;124 W. E.	
Deterred tax liabilities, net	I 核深流¥(3,359)深刻	¥ (1,758)	XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	
Deferred tax liabilities on land revaluation reserve (reflected in long-term liabilities Deferred tax liabilities on land revaluation reserve	); V(1,824)	¥ (1,824)	\$ (15,526)	

## 11. Shareholders' Equity

The Commercial Code of Japan (the "Code") provides that an amount equivalent to at least 10% of cash dividends paid and bonuses to directors and statutory auditors, and exactly 10% of interim cash dividends paid be appropriated to the legal reserve until the sum of additional paid-in capital, which is included in retained earnings, equals 25% of stated capital. The Code provides that neither additional paid-in capital nor the legal reserve is available for dividends but both may be used to reduce or eliminate a deficit by resolution of the shareholders or may be transferred to stated capital by resolution of the Board of Directors. The Code also provides that, to the extent that the sum of the additional paid-in capital and the legal reserve exceeds 25% of the common stock account, the amount of any such excess is available for appropriation by resolution of the shareholders. The Company's legal reserve amounted to ¥2,650 million (\$22,557 thousand) at March 31, 2006 and 2005.

The new Corporation Law of Japan (the "Law"), which superseded most of the provisions of the Code, went into effect on May 1, 2006. The Law stipulates requirements on distributions of earnings which are similar to those of the Code. Under the Law, however, such distributions can be made at any time by resolution of the shareholders, or by the Board of Directors if certain conditions are met.

### 12. Land Revaluation

Effective March 31, 2002, the Company revalued its land for operational usage in accordance with the laws on land revaluation. The resulting revaluation difference, net of the applicable tax effect on revaluation gain, has been stated as a component of shareholders' equity, "Land revaluation reserve." The applicable tax effect has been included in "Deferred income taxes on land revaluation reserve," a component of long-term liabilities. The fair value of the revalued land was less than its corresponding carrying value by ¥4,773 million (\$40,628 thousand) and ¥5,219 million at March 31, 2006 and 2005, respectively.

# 13. Research and Development Costs

Research and development costs included in selling, general and administrative expenses for the years ended March 31, 2006 and 2005 were as follows:

	Millions of yen		Thousands of U.S. doltars	
	2006	2005	2006	
Research and Development Costs	¥4,660	¥3,572	\$39,666	

### 14. Contingent Liabilities

At March 31, 2006, the Company and its consolidated subsidiaries had the following contingent liabilities:

	Millions of yen	Thousands of U.S. dollars
<u>                                     </u>	2006	2006
Guarantees of lease payments by customers	¥2,400	\$20,429

# 15. Derivative Financial Instruments

To avoid the risk of fluctuation in foreign currency exchange rates, the Company enters into forward foreign exchange contracts. The Company utilises these derivatives as hedges to reduce the inherent risk to their assets and liabilities. These transactions are not likely to have a major impact on the performance of the Company. In addition, derivatives transactions are not entered into for speculative trading purposes in accordance with the Company's internal guidelines.

As stipulated in the Company's internal policies on derivatives, the Finance Division of the Company is responsible for managing the market and credit risk relating to these transactions, and this division manages the position limits, credit limits and the status of all open derivatives positions subject to approval by the director responsible.

The Company applies hedge accounting to its derivatives positions and hedges against the risk of fluctuation in foreign exchange rates within the scope of the needs arising from the underlying items hedged.

The fair value of the derivatives positions outstanding at March 31, 2006 and 2005 is summarised as follows:

	İ		H Millions of yen						
			2006		2005				
		Contract value (notional principal amount)	Estimated	Unrealised loss	Contract value (notional principal amount)	Estimated fair value	Unrealised gain		
Sell:							(22)		
	U.S. dollars	¥ 2,476	nataria revisa recessor recestario del a mesorialment	及¥ (4) 基础	¥2,331	¥2,396	¥ (65)		
	Euro		8,179 P. 6	(294)	4,939	5,041	(102)		
	Australian dollars	est all threat light of			193	195	(2)		
Total		¥10,361	¥10,659	¥ (298)	¥7,463	¥7,632	¥(169)		

			Thous	ands of U.S. do	ollars
		-		2006	+
			Contract value (notional principal amount)	Estimated fair value	Unrealised loss
Sell:	U.S. dollars		\$21,076	\$21;110	\$ (34)
	Euro		67,118	69,620 k	(2,502)
Total		į.	\$88,194	\$90,730	\$ (2,536)

### 16. Leases

#### (1) Finance leases

The following pro forma amounts present the acquisition costs, accumulated depreciation and net book value of the property leased to the Company and its consolidated subsidiaries at March 31, 2006 and 2005, which would have been reflected in the balance sheets if finance leases other than those which transfer the ownership of the leased property to the Company and its consolidated subsidiaries (which are currently accounted for as operating leases) were capitalised:

	l l		Millions of yen						Thousands of U.S. dollars			
	ì		2006	į.	•	2005			2006			
Category :		Acquisition costs	Accumulated depreciation	Net book value	Acquisition costs	Accumulated depreciation	Net book value	Acquisition costs	Accumulated depreciation	Net book value		
Machinery, equipment and vehicles		¥5,051	%¥1,826 €	¥3,225	¥2,973	¥1,144	¥1,829	\$42,994	\$15,543	\$27,451		

Lease payments of the Company and its consolidated subsidiaries relating to finance lease transactions accounted for as operating leases amounted to ¥696 million (\$5,924 thousand) and ¥459 million for the years ended March 31, 2006 and 2005, respectively.

Depreciation related to leased property of the Company and its consolidated subsidiaries is recognised by the straight-line method over the lease terms assuming a nil residual value and amounted to ¥696 million (\$5.924 thousand) and ¥459 million for the years ended March 31, 2006 and 2005, respectively. Future minimum payments (including the Interest portion thereon) subsequent to March 31, 2006 under finance leases other than those which transfer the ownership of the leased property to the Company and its consolidated subsidiaries are summarised as follows:

#### (2) Operating leases

Future minimum payments subsequent to March 31, 2006 under operating leases are summarised as follows:

	Millions of yen	Thousands of U.S. dollars
	2006	2006
Year ending March 31, 2007	V 834	\$ 7,099
2008 and thereafter	2,391	20,352
Total	₹ D r v3,225	\$27,451

	Millions of yen	Thousands of U.S. dollars
	2006	2006
Year ending March 31, 2007	¥ 869	<b>\$</b> 7,397
2008 and thereafter	9,288	79,060
Total	¥10,157	\$86,457

### 17. Amounts per Share

Amounts per share at March 31, 2006 and 2005 and for the years then ended were as follows:

Diluted net income per share for the year ended March 31, 2005 is not presented because there were no potentially dilutive shares at March 31, 2005. Amounts per share of net assets were computed based on the net assets available for distribution to the shareholders and the number of shares of common stock outstanding at the year end. Net income per share was computed based on the net income attributable to shareholders of common stock and the weighted-average number of shares of common stock outstanding during each year.

Cash dividends per share represent the cash dividends proposed by the Board of Directors as applicable to the respective years.

	Ye	Yen		
	2006	2005	2006	
Amounts per share:	3.7% A.A.		ARRECO!	
Net assets	¥1,264.32 è	¥1,094.25	\$10.76	
Net income:	A.7		44.00E	
Basic	153.62	104.94	1.31	
Diluted	₩%150.31∯	-	1.28	
Cash dividends	40.00	20.00	0.34	

## 18. Segment Information

The Company and its consolidated subsidiaries are primarily engaged in the manufacture and sale of computerised numerically-controlled lathes, vertical-type and horizontal-type machining centers, and engine lathes produced in a wide variety of models to meet their customers' diverse needs.

As the Company and its consolidated subsidiaries manufacture and self the same types and series of machine tools which use similar manufacturing methods and are sold in the same markets, the disclosure of business segment information for the years ended March 31, 2006 and 2005 has been omitted.

The geographical segment information of the Company and its consolidated subsidiaries for the years ended March 31, 2006 and 2005 is outlined as follows:

	1			, 1	Millions of yen			
	i			, [	2006			
	i	Japan	The Americas	Europe <sup>l</sup>	Asia and Oceania	Total	Eliminations	Consolidated
Sales to third parties	}	.>.¥ 79,067.	¥31,774	<sup>3</sup> ′; ¥31,531′;		X145,340	5. 作从 <b>V</b> 2. 安徽	≱ ¥145,340 .
Inter-group sales	$\overline{}$	50,369	X 100 ( ) 772: 1	578 g 578	<b>₹</b> \$ \$975₹	<b>52,694</b>	(52,694)	1
Total sales	<u> </u>	129,436	* 32,546	%- √32,109	<b>∵</b> 2. 3,943∄ ∉	198,034	(52,694)	ِ 145,340 ي 🚣 ي
Operating expenses	<u> </u>	» - √114,981≰	31,160 · · :	31,334	3,684	× 3 181,159	양 (52,114) 🖟	129,045 م
Operating income		¥ ¥ 14,455 €	¥1,386;.';	″.∜¥°/,775	¥ 259	¥_18,875	્રંૂ¥ુ(580)	** 16,295 ≥
Assets	-	₹¥123,216	¥13,727.	¥20,117	ô2,920	×159,980 %	₹¥, 2,799 €	£装¥162,779∵
	1			1 1	Millions of yen			
		<del></del>			2005			

			1 1	Millions of yen			
				2005			
	Japan	The Americas	Europe <sup>t</sup>	Asia and Oceania	Total	Eliminations	Consolidated
Sales to third parties	¥ 71,978	¥22,973	¥25,163	¥2,052	¥122,166	¥ -	¥122,166
Inter-group sales	35,766	528	485	848	37,627	(37,627)	_
Total sales	107,744	23,501	25,648	2,900	159,793	(37,627)	122,166
Operating expenses	97,754	23,918	25,605	2,570	149,847	(38,198)	111,649
Operating income (loss)	¥ 9,990	¥ (417)	¥ 43	¥ 330	¥ 9,946	¥ 571	¥ 10,517
Assets	¥117,699	¥11,077	¥14,599	¥2,496	¥145,871	¥(10,240)	¥135,631

	Thousands of U.S. dollars				
	2006				
	Japan The Americas Europe Asia and Total Eliminations Consolidated				
Sales to third parties	\$ 673,025 \$270,463 \$268,395 \$25,264 \$ \$1,237,147 \$ \$ - \$1,237,147				
Inter-group sales	428,746 428,746 448,536 448,536 448,536				
Total sales	1,101,77,18 277,034 273,315 33,563 1,685,683 (448,536) 4 1,237,147				
Operating expenses	978,728 265,237 4. 266,718 31,359 1,542,042 1 (443,599) 1,1,098,443				
Operating income	\$ 143,641 \$ \$ 14,937) \$ 6,597,8 \$ \$ 2,204 \$ \$ 143,641 \$ \$ 6,4937) \$ \$ 138,704				
Assets	\$1,048,825				

Overseas sales, which include export sales of the Company and sales (other than exports to Japan) of the overseas consolidated subsidiaries, totaled ¥82,123 million (\$699,037 thousand) and ¥59,146 million, or 56.5% and 48.4% of the consolidated net sales for the years ended March 31, 2006 and 2005, respectively.

As stated in Note 3, effective the year ended March 31, 2006, the Company and its domestic consolidated subsidiaries have changed their revenue recognition policy from a shipping date basis to a customer acceptance basis. The effect of this change was to decrease sales and operating income in the "Japan" segment for the year ended March 31, 2006 by ¥1,798 million (\$15,305 thousand) and ¥554 million (\$4,716 thousand), respectively. This change had no effect on any geographic segments other than "Japan."

# 19. Subsequent Event

#### Appropriations

The following appropriations of retained earnings, which have not been reflected in the accompanying consolidated financial statements for the year ended March 31, 2006, were approved at the annual meeting of the shareholders of the Company held on June 29, 2006:

	Millions of yen	Thousands of U.S. dollars
Year-end cash dividends of ¥40.00 (U.S.\$0.34) per share	7, 3 V3,677, s.	\$31,299
Bonuses to directors and statutory auditors	於 143 - 5	5. 1,217 - 3

# REPORT OF INDEPENDENT AUDITORS

The Board of Directors MORI SEIKI CO., LTD.

We have audited the accompanying consolidated balance sheets of Mori Seiki Co., Ltd. and consolidated subsidiaries as of March 31, 2006 and 2005, and the related consolidated statements of income, shareholders' equity, and cash flows for the years then ended, all expressed in yen. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our

We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Mori Seiki Co., Ltd. and consolidated subsidiaries at March 31, 2006 and 2005, and the consolidated results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in Japan.

### Supplemental Information

As described in Note 3, effective April 1, 2005, the Company and its domestic consolidated subsidiaries have changed their revenue recognition policy from a shipping date basis to a customer acceptance basis.

As described in Note 3, effective April 1, 2005, the Company and its domestic consolidated subsidiaries have adopted a new accounting standard for the impairment of fixed assets.

The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the year ended March 31, 2006 are presented solely for convenience. Our audit also included the translation of yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note 1.

Ernst & young Shin Nihon
Ernst & Young Shin Nihon

Osaka, Japan June 29, 2006

# Corporate Profile

# MORI SEIKI CO., LTD.

President

Masahiko Mori

Capital

29.3 billion yen (as of end of March 2006)

Shareholders' equity

116.3 billion yen (as of end of March 2006)

## Affiliated companies

 Domestic consolidated subsidiaries

TAIYO KOKI CO., LTD.

MORI SEIKI TECHNO, LTD.

MORI SEIKI TRADING, LTD.

MORI SEIKI PRECISION MACHINING LABORATORY, LTD.

MORI SEIKI FIXTURE LABORATORY, LTD.

Domestic unconsolidated subsidiaries

MORI SEIKI KOSAN, LTD. MORI SEIKI PRECISION, LTD. MORI SEIKI MACHINE SALES, LTD. MORI SEIKI LEASING, LTD.

Domestic affiliated companies which were accounted for by the equity method

WATANABE SEIKO CO., LTD.

Domestic affiliated companies which were not accounted for by the equity method

ITOCHU PLAMAC CORPORATION and 4 other companies

· Total assets

162.8 billion yen (as of end of March 2006)

· Business description

Manufacture and sales of machine tools

· Employees

2,979 (as of end of March 2006)

 Overseas consolidated subsidiaries

MORI SEIKI U.S.A., INC. MORI SEIKI G.m.b.H. MORI SEIKI (UK) LTD. MORI SEIKI FRANCE S.A.S. MORI SEIKI ITALIANA S.R.L. MORI SEIKI ESPAÑA S.A. I MORI SEIKI SINGAPORE PTE LTD MORI SEIKI (TAIWAN) CO., LTD. MORI SEIKI BRASIL LÍDA. MORI SEIKI HONG KONG LTD. MORI SEIKI MEXICO, S.A. DE C.V. MORI SEIKI (THAILAND) CO., LTD. MORI SEIKI (SHANGHAI) CO., LTD. MORI SEIKI KOREA CO., LTD. DTL MORI SEIKI, INC. PT. MORI SEIKI INDONESIA MORI SEIKI AUSTRALIA PTY LIMITED MS SYFRAMO S.A.S.

 Overseas unconsolidated subsidiaries

MORI SEIKI TECHNO G.m.b.H.

· Head Office

2-35-16 Meleki, Nakamura-ku, Nagoya City, Aichi 450-0002, Japan TEL.+81-(0) 52-587-1811

· Homepage address

http://www.moriseiki.com

# Campus locations

Nara Campus

362 Idono-cho, Yamato-Koriyama City, Nara 639-1183, Japan TEL.+81-(0) 743-53-1121 · Iga Campus

201 Midai, Iga City, Mie 519-1414, Japan TEL.+81-(0) 595-45-4151 · Chiba Campus

488-19 Suzumi-cho, Funabashi City, Chiba 274-0052, Japan TEL.+81- (0) 47-410-8800

# Technical Center Locations

Ov	Δ	rs	Δ	a	c
$\sim v$			C	а	

		•	
MORI SEKULISA, INC.	Chicago Head Office	5655 Meadowhrook Drive, Rolling Meadows, Illinois 60008	Phone (1) -847-593-5400
4	Administrative Department	2100 Golf Road Suite 300, Rolling Meadows, Nimois 60008	Phone. (1) -847-290-8535
i	Dattes	9001 Currency Street, Irving, Texas 75063	Phone: (1) -972-929-8321
	Los Angeles	5740 Wartend Drive. Cypecss. California 90630	Phone: (1) -562-430-3600
	Detroit	29050 Catool Drive Novi, Michigan 48377	Phone. (1) -734-379-7000
	Cinclanab	9466 Meridian Way, West Chester, OH 45069	Phone. (1)-513-874-2736
	Boston	10 Seartuol Road Northborough, Massachusetts 01532	Phone. (1) -508-351-8686
	New Jersey	30 Abeel Road Montoe Township, New Jersey 08831	Phone. (1) -609-495-6245
DTL MORE SEND, INC.	Sacramento	950 Riverside Partway Suite 90 West Sacramento, CA 95605	Phone: (1) -915-374-9400
MORI SEIKI MEXICO, S.A. DE C.V.	México city	Mantecilo 38 Piso 12-38 Col. Napoles 03810 México D.F.	Phone (52) -55-5488-3276
MORI SEIKI BRASIL LTOA.	São Paulo	Rua República do Iraque, 1432 2 and, Campo Belo 04611-002 São Pauto-SP, Brasil	Phone. (55) -11-5543-1762
MORI SEIKI G.m.b.H.	Sluttgari	Antoniusstrasse 14, 73249 Wernau, Germany	Phone. (49) -7153-934-0
	istzobul	Abdi ipekci Caddesi No:129 Kat S, Bayrampasa Istanbul, Turky	Phone (90) -212-613-4141
	Prague	6th floor of building No. 423, Evropsica 178, 160 00 Prague 6, Czech Republic	Phone. (42) -224-362-777
	Hamburg	Merkuring 63–65, 22143 Hamburg, Germany	Phone (49) -40-69458-0
	Düsseldori	Sitemensuing 19, 47877 William Germany	Phone. (49) -21-548859-0
	Manich	Frankfarter Ring 117, 80807 Mcschen, Germany	Phone. (49) -89-35744-0
MORI SEKI (UK) LTD.	London (LIX Head Office)	202 Bedford Avecuse, Stough St. 1 4RY, England	Phone. (44) -870-240-9500
1	Bieninghan	4060 Lateside Solitulii Partney Birmingham Business Park BRMINGHAM B37 7YN	Phone. (44) -570-240-9500
MORI SENI FRANCE S.A.S	Parts	Parc du Moulin, 1 Rux du Noyer SP 19325 Roissy en France 95705 Roissy CDG Cedex, France	Phone (33) -1-39-94-68-00
MON SERVINGE SALS	Toulouse	6 Impasse Léonne Couture 31200 Toulouse, France	Phone (33) -5-34-25-29-96
MC CARDAINO G 1 C			
MS SYFRAMO S.A.S.	Lyon	B1, Avenue du Progress9680 Chassieu. France	Phore. (33) -4-78-90-95-95
MORI SEKI ITALIANA S.R.L.	Māşn	Via Riccardo Lombiardi N. 10 20153 Millano, Italy	Phone. (39) -02-4894921
MORI SEXO ESPAÑA S.A.	Barcelona	Calle de la Dectronica, Biloque B. Nave 9 Poligonio Industrial "La Ferreria" 08110 Montada I Reixac (Barcelona ), Speln	Phone, (34):-93:575:36:46
MORI SEHO SINGAPORE PTE LTD	Singspore	3 Foh Guan Road East, Singapore 608835	Phone. (65) -6560-5011
	Kusia Lumpur	Office Suris 2A, 2nd Floor, Bangunan Electroscon, Lot 8, Jala Astaka UB/R4 Seksyen UB, Bukit Jebetong, 40100 Shah Alam, Selangor Danul Ensan, Malaysia	Phone (60) -3-7543-9468
MORE SEND (THAILAND) CO., LTD.	Bangkok	119/2 Moo 8, Banghafhani Bulldag 1st Floor A1, Bangnu-Trad KM 3 Road Kwoeng Bangna, Khal Bangna, Bangkoli 10(50), Thulland	Phone. (66) *2*361*3700-5
MORD SEKL (TANKAN) CO., LTD.	Taipel	No. 6, Kong 8th Road , Linkou No. 2 Industrial District, Linkou History, Taipel Haten, Taiwen, R.O.C.	Phone. (886) -2-2603-1701
MORI SERI HONG KONG LINUTED	Hong Kong	Unit 02, B/F., Vicebod Plaza, 199 Des Voeux Road. Central, Hong Kong	Phone. (852) -2757-6910
MORE SERI (SHANGHAI) CO., LTD.	Shunghai	Room 4301, 4307, Maxdo Center. No.8 Xisgyi Rd. Hong Clao Development Zone, Stranghai, 200336 Chira	Phone, (86) -21-5208-0270
i			
!	Shanghai Parts Cepter	1st Floor, Part B. A Building, No.51 Rijing Road Wai Gao Clao Free Trade Zone, Shanghai 200131, China	Phone. (86) -21-5868-0310
ì	Stanghai Parta Cester Beljing	1st Floor, Part B, A Building, No.51 Rijing Road Wal Gao Clao Free Trade Zone, Shanghai 200131, China Room 3002 Full Tower, No.9 Doogsanhuan Zhonghu Chanyang District, Beljing 100020, China	Phone. (86) -21-5868-0310 Phone. (86) -10-6768-3631
ì			Phone. (86) -10-6768-3691
	Beling	Room 3002 Full Tower, No. 9 Dongsanhuan Zhonghu, Chaoyang District, Belling 100020, China	
1	Beljing Tianjin	Room 3002 Full Tower, No. 9 Deopszerkusa Zhongku, Charyang District, Beijing 100020, China Room 17–8, PingAn Mansson, No.59 Ma Chang Roser Heri District, Tienţin, 300203, China	Phone: (86) -10-6768-3691 Phone: (86) -22-2820-8410
!	Beljing Tianjin Dalian	Room 3002 Full Toiner, No. 9 Doopsanhuan Zhonghu, Chaoyang District, Beijing 100020, Chinu Room 17–6, PingAn Manslon, No.59 Ma Chang Rood, Heri District, Tiengin, 300203, Chinu 1108 Shengshi Bulkling 35, Luxun Rd Zhongshan District, Dallan, China 116001	Phone. (86) -10-6768-3691 Phone. (86) -22-2820-8410 Phone. (86) -411-8271-8511
MAGNI SENI KOREA CO., LTD	Beljag Tianjin Dalari Shenzhen	Room 3002 Full Toierr, No. 9 Dougszenkuan Zhonglu, Chargang District, Beijing 100020, Chiesa Room 17–6, Pringfer Manston, No. 59 Ma Chang Roost, Heri District, Tiengin, 300203, Chiesa 1108 Shengshi Bulkiding 35, Luxun Rd Zhongston District, Dallan, Chiesa 116001 Room 1700 Office Tower, Chiesa Resources Bulkiding, No. 5001 Shennan East Road, Shenuften, Chiesa 518001	Phone: (66) -10-6768-3631 Phone: (66) -22-2820-6410 Phone: (66) -411-8271-8511 Phone: (66) -755-8359-1997
	Beljing Tianjin Dalish Shenzhen Chongolog	Room 3002 Full Tower, No. 9 Designantus an Zhonghu, Chargang District, Beljing 100020, China Room 17–6, PhinAn Massion, No.59 Ma Chang Roser, Heri District, Tiesgin, 300203, China 1108 Shengshi Bullding 35 Luxun Rd Zhongstran District, Dellan, China 115001 Room 1700 Ottics Tower, China Resources Bullding, No.5001 Shennan East Road Shenghen, China 518001 1508 Metropolitan Tower NO.68 Zourong Road, Central District, Chongoing, P.R.C A-101, 2, SK Tein Tech Tower; 345–9 Kasan-dong, Kumcheon-ku, Seoul, Kores	Phone. (86) -10-6768-3691 Phone. (86) -22-2820-8410 Phone. (86) -411-8271-8611 Phone. (86) -755-8359-1997 Phone (86) -25-8373-3555 Phone. (82) -2-862-9925
MADRI SEINI KOREA CO., LTD. PT. MADRI SEINI INDONESIA MADRI SEINI CO., LTD. India Branch	Beljing Tianjin Dalah Sheadhen Chongoling Sooul	Room 3002 Full Toierr, No. 9 Deopsanhuan Zhongku, Charpang District, Beijing 100020, Chiesa Room 17-6, PringAn Mansion, No.55 Ma Chang Roser, Heri District, Tiengin, 300233, China 1108 Shengshi Bulkising 35, Luxum Rd Zhongstran District, Dallan, Chiesa 116001 Room 1700 Otics Tower, Chiasa Resources Bulkising, No.5001 Shennum Last Road Shenghen, Chiasa 518001 1508 Metropolitan Tower NO.68 Zourong Road, Central District, Chongring, P.R.C	Phone. (86) -10-6768-3691 Phone. (86) -22-2820-8410 Phone. (86) -411-8271-8611 Phone. (86) -755-8378-1997 Phone (86) -25-8373-955 Phone. (82) -2-862-9925 Phone. (82) -2-1453-1199
PT. MORI SEIXI INDOHESIA	Beljing Tianjin Dalish Sheachen Chongoling Social Jokarte	Room 3002 Full Tower, No. 9 Designantusin Zhongku, Charyang District, Beljing 100020, China Room 17–8, PhigAn Massion, No.59 Ma Chang Roser, Hesi District, Tiesgin, 300203, China 1108 Shengshi Bulkiling 35, Luxun Rd Zhongshan District, Dellan, China 115001 Room In700 Ottics Tower, China Resources Bulking, No.5001 Shennan East Road Shenghen, China 516001 1508 Mempokiban Tower NO.68 Zeurong Road, Central District, Chongoing, P.R.C A-101, 2, SK Twin Tech Tower, 345–9 Kasan-doeg, Kurneheon-ku, Seoul, Korea Komplek Gading Bulkit Indah Blok M/01, 3, Bulkit Gading Raya, Ketapa Gading, Jabarta Ulan—14240, Indonesia	Phone: (86) -10-6768-3691 Phone: (86) -22-2820-8410 Phone: (86) -411-8271-8511 Phone: (86) -755-8359-1997 Phone: (86) -25-6373-3655 Phone: (86) -2-562-9325

Overseas Representative Offices: Charlotte, Ellison Manufacturing Technologies NCA

# Stock Information

As of March 31, 2006

# MORI SEIKI CO., LTD.

Foundation

October 26, 1948

Stock Exchange Listings

Tokyo and Osaka Stock Exchanges

· Fiscal Year End

March 31

· Number of Shares Outstanding

157,550,000 shares

· Number of Shares Issued

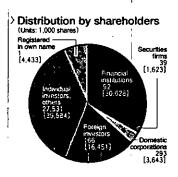
96,364,872 shares

· Number of Shareholders

28,122

# > Major Shareholders

Shareholder Name	;	Number of shares held (1,000 shares)	Voting Rights (%)
Japan Trustee Services Bank, Ltd. (Trust account)		8,405	9.15
Masahiko Mori	1	4,615	5.02
The Master Trust Bank of Japan, Ltd. (Trust account)	1	4,58876	4.99
MORI SEIKI CO., LTD.	1	4,433	-
Yukio Mori	,	SA. 4.150	4.52
The Nanto Bank, Ltd.		2,920	3.18
Japan Trustee Services Bank, Ltd. (Trust account 4)	ı	2,699	2.94
Masaru Mori	1	2,478;	2.70
The Sumitomo Trust and Banking Co., Ltd. (Trust account B)	i I	*	1.84
Trust and Custody Services Bank, Ltd. (Trust account B)	į	1 345 2	1.46

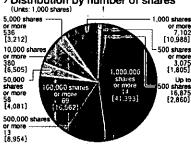


# > Contact for investors

# MORI SEIKI CO., LTD Communication Planning December 1, IR Section

2-35-16 Meieki, Nakamura-ku, Nagoya City, Aichi 450-0002, Japan TEL.+81- (0) 52-587-1830

## Distribution by number of shares



# > Administration of register of shareholders

# · Mitsubishi UFJ Trust and Banking Corporation

3-6-3 Fushimi-cho, Chuo-ku, Osaka 541-8502, Japan http://www.tr.mufg.jp/english/

# > Establishment of the Sponsored American Depositary Receipts (ADR) Program

Mori Seiki established the American Depositary Receipts (ADR) Program on January 26, 2006 (U.S.A. Eastern Standard Time), to allow the distribution of Mori Seiki shares in the United States in the form of ADRs.

### . Purpose of establishing the ADR program

The purpose is to develop new investors and expand the base of investors, by enhancing investor service and broadening the choices in available investment instruments in the U.S. capital market. This sponsored program is the first of its kind in the machine tool industry.

#### 2. Details of ADR program

- (1) Type of ADR Program: Sponsored Level 1
- (2) Trading Market: OTC (over-the-counter) in the United States
- (3) Start Date: January 26, 2006 (U.S. Eastern Standard Time)
- (4) Conversion Rate: 1 ADR = 1 ordinary share (1:1)
- (5) U.S. CUSIP Number: 617578109
- (6) Ticker Symbol: MRSKY
- (7) Depositary Bank: The Bank of New York
- (8) Local Custodian Bank: Sumitomo Mitsui Banking Corporation

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ADR is the acronym for American Depositary Receipts, which are U.S. dollar-denominated transferable registered securities that foreign companies can distribute in the U.S. instead of the underlying stock. They tacilitate investment in foreign stock by U.S. Investors. The underlying stock is held in custody (deposit) in the issuing company's home country, and ADRs are issued by the depositary bank in the U.S. based on the underlying stock.

#### **#**2.Types of ADR

ADRs are divided into Levels 1-3, depending on whether new stock is issued, whether the stock is listed on U.S. stock markets, and other conditions. Level 1 offers a convenient means for foreign companies to distribute securities in the U.S. market, although new stock is not issued and since the company is not listed, stock is traded on the over-the-counter market. By submitting an application for exemption from disclosure to the SEC, as outlined in the 1934 Securities Exchange Act, Rule 12g3-2 (b), the company can issue ADRs through disclosure in accordance with Japanese investions to invest, because disclosure information is filed with the SEC in English.

#### । #3.Sponsored ADRs

The company issuing the underlying stock (sponsor) concludes a depositary agreement with a specific depositary bank and ADRs are issued by the depositary bank once the issuer, depositary bank and investor rights and obligations have been clarified. In contrast, unsponsored ADRs are issued by the depositary bank based on investor demand, without any involvement at all from the company issuing the underlying stock.



